



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

March 15, 2022

Ms. Joanne Viggiano
Henry Schein, Inc.
135 Duryea Road E270
Melville, NY 11747

Dear Ms. Viggiano:

This is to advise you that the award to your company for **IFB B1827, School Health Supplies and Equipment** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **April 1, 2022 through March 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Debbie Mosher at 770-590-4522 or debbie.mosher@cobbk12.org**. The **School Health Services Department** contact is **Melanie Bales, 770-426-3482**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

dgm

cc: Accounts Payable
Melanie Bales
Thomas Marshall
Kyle Matthews

BOARD OF EDUCATION

David Chastain, *Chair* • David Banks, *Vice Chair*
Randy Scamihorn • Jaha Howard • Leroy Tre' Hutchins • Charisse Davis • Brad Wheeler

SUPERINTENDENT

Chris Ragsdale

IFB B1827, School Health Supplies and Equipment
 Renewal Award Letter, Page 2
 Henry Schein, Inc.
 Vendor-PO Mailing #105687-1
 Vendor Phone #: 800-851-0400
 Vendor Email: biddept@henryschein.com

Item #	Description	Details
1	Minimum Guarantee Percentage Discount	18% (Based on published price)
3	To obtain accurate pricing for the purchase of goods	Visit website: https://www.henryschein.com/us-en/Athletics-Schools/Default.aspx?did=Athletics-Schools
4	Exceptions to discount and non-discounted items	Gatorade High School & Youth Pkg, Mueller M- Pack, Maico Products, Hawks Grips, Norma Tec, Chattanooga Genysis Electrotherapy, Epi-Pens, Game Ready Products, Office Supplies, Prescription items (call 800-851-0400)
5	Shipping Charges	No minimum order requirement freight included for all orders over \$200.00. Manufacturer freight charges will apply for all equipment (i.e. ice machines, furniture, etc.) and would be considered dock to dock delivery only. If inside delivery is needed, please call for arrangements and freight quote.
6	Hazardous Material Charge	Hazardous materials are subject to a Department of Transportation hazardous materials handling charge of \$30.00.
7	Restocking Fee	Only for customer error or drop ship item(s) from manufacturer.



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

March 15, 2022

Mr. Anthony Bernardini
Maxi Aids, Inc.
42 Executive Blvd.
Farmingdale, NY 11735

Dear Mr. Bernardini:

This is to advise you that the award to your company for **IFB B1827, School Health Supplies and Equipment** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **April 1, 2022 through March 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Debbie Mosher at 770-590-4522 or debbie.mosher@cobbk12.org**. The **School Health Services Department** contact is **Melanie Bales, 770-426-3482**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

dgm

cc: Accounts Payable
Melanie Bales
Thomas Marshall
Kyle Matthews

BOARD OF EDUCATION

David Chastain, *Chair* • David Banks, *Vice Chair*
Randy Scamihorn • Jaha Howard • Leroy Tre' Hutchins • Charisse Davis • Brad Wheeler

SUPERINTENDENT

Chris Ragsdale

IFB B1827, School Health Supplies and Equipment
 Renewal Award Letter, Page 2
 Maxi Aids, Inc.
 Vendor-PO Mailing #100574
 Vendor Phone #: 800-522-6294
 Vendor Email: bids@maxiaids.com

Item #	Description	Details
1	Minimum Guarantee Percentage Discount	10%
2	Additional discounts offered	Discounts on BULK purchases
3	To obtain accurate pricing for the purchase of goods	Visit www.maxiaids.com
4	Exceptions to discount and non-discounted items	There are no discounts on the following items: Perkins Brailier, APH Desktop recorder, Scientific calculators, WCIB canes, Freedom Scientific products, Tash and AbleNet products. Any computer software or hardware.
5	Shipping Charges	\$15 or Less - \$5.90 \$15.01 - \$24.99 - \$7.50 \$25.00 - \$49.99 - \$7.90 \$50.00 - \$99.99 - \$9.90 \$100. - \$149.99 - \$13.90 \$150.00 - \$199.99 - \$14.90 \$200.00 - \$249.99 - \$17.90 \$250.00 - \$299.99 - \$18.90 \$300.00 - \$2,000.00 - \$19.90 \$10.00 each additional \$1,000.00 Extra Shipping Charges: Perkins Brailiers: \$15.00 Floor Lamps: \$15.00 Talking Microwave: \$15.00 CCTV's: See More/Reizen: \$75.00 All Others: \$95.00 Camera Only: \$50.00 There is an additional shipping charge on oversized items.
7	Restocking Fee	Items may be returned within 30 days. Must obtain a return authorization (RA) number if an order is returned due to an incorrect address. Purchaser is responsible for both the original and return shipping charges, plus a 15% restocking fee. Some items are not returnable – check with company before purchasing. 25% restocking fee charge on scooters, wheelchairs, transport chairs, lift seats, rollators, walkers, & bed rails.



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

March 15, 2022

Mr. Alexander Gates
Performance Health Supply, Inc.
dba Medco Supply, Masune & Surgical Supply Services
25 Northpointe Parkway, Suite 25
Amherst, NY 14228

Dear Mr. Gates:

This is to advise you that the award to your company for **IFB B1827, School Health Supplies and Equipment** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **April 1, 2022 through March 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Debbie Mosher at 770-590-4522 or debbie.mosher@cobbk12.org**. The **School Health Services Department** contact is **Melanie Bales, 770-426-3482**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

dgm

cc: Accounts Payable
Melanie Bales
Thomas Marshall
Kyle Matthews

BOARD OF EDUCATION

David Chastain, *Chair* • David Banks, *Vice Chair*
Randy Scamihorn • Jaha Howard • Leroy Tre' Hutchins • Charisse Davis • Brad Wheeler

SUPERINTENDENT

Chris Ragsdale

IFB B1827, School Health Supplies and Equipment
 Renewal Award Letter, Page 2
 Performance Health Supply, Inc.
 dba Medco Supply, Masune & Surgical Supply Services
 Vendor-PO Mailing #101555-5
 Vendor Phone #: 800-556-3326
 Vendor Email: medcosalessupport@medcosupply.com

Item #	Description	Details
1	Minimum Guarantee Percentage Discount	18%
3	To obtain accurate pricing for the purchase of goods	Cobb County School District can access awarded prices on http://www.Medco-Athletics.com (account will reflect awarded price upon approval) AND/OR can contact MedcoSalesSupport@Medcosupply.com and request a quote on a list of items.
4	Exceptions to discount and non-discounted items	Gatorade, Prescription (RX) items, Vectra Genysis, GameReady, Ice Machines, Whirlpools, AED's, and Rehydration items require a quote request (MedcoSalesSupport@MedcoSupply.com). UMRP (unilateral Minimum Resale Price) items cannot be discounted.
5	Shipping Charges	Orders placed on the Cobb County School District Acct, referencing the EST provided will receive Free FedEx Ground shipping (expected two (2) to four (4) days). Specialty shipping (overnight, Saturday, 2nd day) will be addressed as a case by case basis. Orders are processed in the order they are received. Delivery is determined by FedEx, but is expected within two (2) to four (4) days of receipt and process.
6	Hazardous Material Charge	Hazardous materials charges are \$25.00 per order (multiple hazardous items can be ordered together for a singular charge).
7	Restocking Fee	Medco does not have a restocking fee for items that can be returned, some items (vendor Specific) are non-returnable, or may have a percentage restocking fee. Those instances will be handled on a case by case basis.



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

March 15, 2022

Mr. Andrew Wlezen
School Health Corporation
865 Muirfield Drive
Hanover Park, IL 60133

Dear Mr. Wlezen:

This is to advise you that the award to your company for **IFB B1827, School Health Supplies and Equipment** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **April 1, 2022 through March 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Debbie Mosher at 770-590-4522 or debbie.mosher@cobbk12.org**. The **School Health Services Department** contact is **Melanie Bales, 770-426-3482**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads "Barbara Bates".

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

dgm

cc: Accounts Payable
Melanie Bales
Thomas Marshall
Kyle Matthews

BOARD OF EDUCATION

David Chastain, *Chair* • David Banks, *Vice Chair*
Randy Scamihorn • Jaha Howard • Leroy Tre' Hutchins • Charisse Davis • Brad Wheeler

SUPERINTENDENT

Chris Ragsdale

IFB B1827, School Health Supplies and Equipment
 Renewal Award Letter, Page 2
 School Health Corporation
 Vendor-PO Mailing #100266
 Vendor Phone #: 866-323-5465
 Vendor Email: bids@schoolhealth.com

Item #	Description	Details
1	Minimum Guarantee Percentage Discount	13%
2	Additional discounts offered	School Health provides support/training for all health/medical equipment sold. Highly trained certified technicians located in our Calibration, Parts, and Repair department can provide customers with vision and hearing product information as needed as well as product calibrations and repairs. School Health's highly trained sales staff will arrange for product in-services upon customer request. Many School Health products, such as AED's, can be sold with program management services which make training available to product end users. This service is usually included in the sale but if it is a "priced" item then the training purchase receives the contract discount and benefits.
3	To obtain accurate pricing for the purchase of goods	Reference quote #3418010 when ordering and/or requesting quotes.
4	Exceptions to discount and non-discounted items	The following items in the School Nurse, Sports Health, EnableMart, & all other Catalogs are excluded from a catalog discount: Medical Record Keeping Software & Other software products, Injury Tracking Software, Prescription (Rx) products, Customized Kits, Products denoted by Exclusive Icon, Gatorade Products & Gatorade Performance Series Products, EnableMart Software, Braille Paper, Current "Special Promotion" items already offered at a discounted price. School Health runs sales throughout the year. Our catalogs contain numerous promotions denoted by the Special Offer icon. Also, look for seasonal savings offered in our spring and Back-to-School Flyers. Capital Equipment Products: Call for Discount on the following: Furniture Items & Appliances, Vision & Hearing Screening Equipment, Automated External Defibrillators (AEDs), Braille Embossers
5	Shipping Charges	Free shipping on orders over \$125, a shipping charge of \$12.95 will apply for orders under \$125
7	Restocking Fee	Yes, a restocking fee of 10-20% may be charged on returned goods. The fee(s) will be assessed by the company receiving the merchandise (School Health or a vendor).