



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

May 2, 2022

Ms. Caroline Brzuszek
Adorama Inc.
42 West 18th Street
New York, NY 10011

Dear Ms. Brzuszek:

This is to advise you that the award to your company for **IFB B2121, Audiovisual Equipment and Supplies** as shown on the attached page has been renewed with approved price increases and an additional item highlighted in yellow.

The renewed award is in accordance with the terms and conditions of the **Invitation for Bid** and with your pricing remaining firm from **June 1, 2022 through May 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Melanie Timmerman at 770-426-3415 or Melanie.Timmerman@cobbk12.org**. The **Technology Department** contact is **Michael Murray at 770-426-3378**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

mat

Attachment

cc: Accounts Payable
Michael Murray
Thomas Marshall
Kyle Matthews

BOARD OF EDUCATION

David Chastain, *Chair* • David Banks, *Vice Chair*
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SUPERINTENDENT

Chris Ragsdale

Renewal Award Letter, Page 2
IFB B2121, Audiovisual Equipment and Supplies
Adorama Inc.
Vendor-PO Mailing #100008
Vendor Phone Number: 212-741-0401, Ext. 2126
Vendor Email Address: carolineb@adorama.com

ITEM #	DESCRIPTION	MFG.	MODEL/PART #	UOM	UNIT COST
2	Camcorder - 10x HD Video Lens (30.4mm-304mm) 3.5 inch Touchscreen LCD, HD CMOS Pro and 32 GB Internal Flash Memory	Canon	VIXIA HF G50 3667C002	Each	\$1,025.31
4	Camcorder - Compact Full HD w/HDMI and Composite Output, 2xSD/SDHC/SDXC Media Card Slots	Canon	XA11	Each	\$1,199.00
6	Camera - Digital 20.1 Megapixel, 5x Optical Zoom	Sony	Cyber-Shot DSCW800/B	Each	\$96.76
7	Camera - Digital 20.1 Megapixel, 8x Optical Zoom	Sony	Cyber-Shot DSCW830	Each	\$128.00
28	Tripod - Wheeled with Pro-4A 3-way Head	DollyPod	IVA 700002	Each	\$198.38
ADDITIONAL ITEMS					
Percentage discount below MSRP for related items purchased during the contract period.		5% on Items that are not Restricted by Manufacturer			



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“Revised”

September 6, 2022

Mr. Shmuly Koppel
B&H Foto & Electronics Corp.
420 9th Avenue
New York, NY 10001

Dear Mr. Koppel:

This is to advise you that the award to your company for **IFB B2121, Audiovisual Equipment and Supplies** as shown on the attached page has been revised with an approved price increase highlighted in yellow.

The revised award is in accordance with the terms and conditions of the **Invitation for Bid** and with your pricing remaining firm **through May 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this revised award, please contact **Melanie Timmerman at 770-426-3415 or Melanie.Timmerman@cobbk12.org**. The **Technology Department** contact is **Brad Evans at 770-426-3532**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

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cc: Accounts Payable
Brad Evans
Thomas Marshall
Kyle Matthews

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SUPERINTENDENT

Chris Ragsdale

Revised Award Letter, Page 2
 IFB B2121, Audiovisual Equipment and Supplies
 B&H Foto & Electronics Corp.
 Vendor-PO Mailing #100034
 Vendor Phone Number: 212-239-7500, Ext. 2259
 Vendor Email Address: shmulyk@bhphoto.com

ITEM #	DESCRIPTION	MFG.	MODEL/PART #	UOM	UNIT COST
3	Camcorder - 20.9 MP, 1080p, Exmor R CMOS Sensor. <i>Reference Quote #886437129</i>	Sony	FDR-AX53B	Each	\$988.20
5	Camcorder - 8 GB, Exmor R CMOS Sensor. <i>Reference Quote #886437129</i>	Sony	HDRCX440	Each	\$298.00
8	Camera -Digital with 20 Megapixel and 8x Optical Zoom. <i>Reference Quote #886437129</i>	Canon	CAPSE180S (1093C001)	Each	\$149.00
11	DVD Player - Upscaling, Multiple Format Disc Playback. <i>Reference Quote #886437129</i>	Sony	DVPSR510H	Each	\$39.88
14	Memory Card - 64 GB Elite performance UHS-1SDX. <i>Reference Quote #886437129</i>	SanDisk	SDSDXXY-064G- GN4IN (SAEPSD64GBG)	Each	\$17.49
15	Microphone Stand - Chrome Round Base with Clutch Control. <i>Reference Quote #886437129</i>	Atlas Sound	MS10C	Each	\$43.99
16	Microphone Stand – Desktop, Adjustable Height 8-13”. <i>Reference Quote #886437129</i>	Atlas Sound	DS-7	Each	\$36.99
17	Microphone System - Lavalier Wireless System (includes BLX4 single channel receiver, BLX1 bodypack transmitter, CVL Lavalier condenser microphone). <i>Reference Quote #886437129</i>	Shure	BLX14/CVL	Each	\$268.00
21	Microphone - Line and Gradient Condenser Shotgun. <i>Reference Quote #886437129</i>	Audio-Technica	AT875R	Each	\$129.12
23	Microphone – Omnidirectional/Stereo. <i>Reference Quote #886437129</i>	Sony	ECM-CS10	Each	\$34.99
27	Scanner - Sheetfed Color with Auto Document Feeder <i>Reference Quote #895319284</i>	Fujitsu FUF17160S	PA03670B085	Each	\$979.95

Revised Award Letter, Page 3
 IFB B2121, Audiovisual Equipment and Supplies
 B&H Foto & Electronics Corp.
 Vendor-PO Mailing #100034
 Vendor Phone Number: 212-239-7500, Ext. 2259
 Vendor Email Address: shmulyk@bhphoto.com

ITEM #	DESCRIPTION	MFG.	MODEL/PART #	UOM	UNIT COST
29A	Video Mixer – 4 Channel with HDMI In/out, USB Streaming Out, On-board effects, and Built-in Multi-viewer with Touch Control. <i>Reference Quote #886437129</i>	Roland	V-4EX	Each	\$1,278.00
29B	Video Mixer – 4 Channel Video/18 Channel Audio Digital Mixer with HDMI In/Out, USB 3.0 Recording/Streaming, Built-in Multi-viewer with Touch Control. <i>Reference Quote #894908842</i>	Roland	VR-4HD	Each	\$2,274.43
ADDITIONAL ITEMS					
Percentage discount below MSRP for related items purchased during the contract period.			0.2-25% Plus Shipping for Items above 50 lbs.		



COBB COUNTY SCHOOL DISTRICT

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May 2, 2022

Ms. Darlene Parker
Howard Industries, Inc.
dba Howard Technology Solutions
P.O. Box 1590
Laurel, MS 39441

Dear Ms. Parker:

This is to advise you that the award to your company for **IFB B2121, Audiovisual Equipment and Supplies** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the **Invitation for Bid** and with your pricing remaining firm from **June 1, 2022 through May 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Melanie Timmerman at 770-426-3415** or Melanie.Timmerman@cobbk12.org. The **Technology Department** contact is **Michael Murray at 770-426-3378**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

mat

Attachment

cc: Accounts Payable
Michael Murray
Thomas Marshall
Kyle Matthews

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SUPERINTENDENT

Chris Ragsdale

Renewal Award Letter, Page 2
IFB B2121, Audiovisual Equipment and Supplies
Howard Industries, Inc. dba
Howard Technology Solutions
Vendor-PO Mailing #102966
Vendor Phone Number: 601-425-3181
Vendor Email Address: bids@howardcomputers.com

ITEM #	DESCRIPTION	MFG.	MODEL/PART #	UOM	UNIT COST
1	Barcode Scanner - Zebra DS9300, Series DS9308, Standard Range (SR), USB Kit	Zebra	DS9308-SR4U2100AZW	Each	\$295.00
9	CD Player - Portable MP3 with iPod Docking, USB/SD/AUX Inputs, Cassette Recorder, AM/FM Radio	Supersonic	SC-807	Each	\$75.00
12	Headset - USB Stereo with In-line Controls for Volume and Mic Mute, Adjustable Headband Control, Ambidextrous Boom Arm, Unidirectional Noise-Canceling Microphone	Cyber Acoustic	AC851B	Each	\$31.00
13	Headset - USB Stereo with In-line Controls for Volume and Mic Mute, Adjustable Headband Control, Noise Canceling Mic and Adjustable Mic Boom	Cyber Acoustic	AC5008	Each	\$29.00
26	Scanner - High Speed, Desktop Two-sided document color scanning- USB 2.0 Gigabit LAN	Brother Image Center	ADS-2400N	Each	\$345.00
ADDITIONAL ITEMS					
Percentage discount below MSRP for related items purchased during the contract period for items not noted in this solicitation.			Discount off MSRP is 2-21% depending on the Product		



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"Revised"

August 15, 2022

Ms. Ashley Yates
Nisewonger Audio Visual Center, Inc.
1125 Cripple Creek Drive
Lawrenceville, GA 30043

Dear Ms. Yates:

This is to advise you that the award to your company for **IFB B2121, Audiovisual Equipment and Supplies** as shown on the attached page has been revised with the removal of Item #29, Video Mixer.

The revised award is in accordance with the terms and conditions of the **Invitation for Bid** and with your pricing remaining firm **through May 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this revised award, please contact **Melanie Timmerman at 770-426-3415 or Melanie.Timmerman@cobbk12.org**. The **Technology Department** contact is **Brad Evans at 770-426-3532**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

mat

cc: Accounts Payable
Brad Evans
Thomas Marshall
Kyle Matthews

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SUPERINTENDENT

Chris Ragsdale

Revised Award Letter, Page 2
 IFB B2121, Audiovisual Equipment and Supplies
 Nisewonger Audio Visual Center, Inc.
 Vendor-PO Mailing #100571
 Vendor Phone Number: 770-338-0335
 Vendor Email Address: navc@nisewongerav.com

ITEM #	DESCRIPTION	MFG.	MODEL/PART #	UOM	UNIT COST
10	CD Player - Portable with AM/FM Stereo Radio and Bluetooth	Jensen	CD-560	Each	\$42.00
22	Microphone - Omnidirectional Condenser Computer Desk	Audio-Technica	ATR4750	Each	\$8.50
29	Video Mixer - 4 Channel with HDMI In/out, USB Streaming Out, On-board effects, and Built-in Multi-viewer with Touch Control	Roland	V-4EX	Each	\$1,225.00
ADDITIONAL ITEMS					
Percentage discount below MSRP for related items purchased during the contract period for items not noted in this solicitation.			4% off MSRP		



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May 2, 2022

Mr. Michael Fabio
Troxell Communications, Inc.
4675 E. Cotton Center Blvd.
Suite 155
Phoenix, AZ 85040

Dear Mr. Fabio:

This is to advise you that the award to your company for **IFB B2121, Audiovisual Equipment and Supplies** as shown on the attached page has been renewed with approved price changes and additional items highlighted in yellow.

The renewed award is in accordance with the terms and conditions of the **Invitation for Bid** and with your pricing remaining firm from **June 1, 2022 through May 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Melanie Timmerman at 770-426-3415 or Melanie.Timmerman@cobbk12.org**. The **Technology Department** contact is **Michael Murray at 770-426-3378**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

mat

Attachment

cc: Accounts Payable
Tina Smoak – Troxell Communications, Inc.
Michael Murray
Thomas Marshall
Kyle Matthews

BOARD OF EDUCATION

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SUPERINTENDENT

Chris Ragsdale

Renewal Award Letter, Page 2
IFB B2121, Audiovisual Equipment and Supplies
Troxell Communications, Inc.
Vendor-PO Mailing #100581-3
Vendor Phone Number: 770-312-0499
Vendor Email Address: tina.smoak@trox.com

ITEM #	DESCRIPTION	MFG.	MODEL/PART #	UOM	UNIT COST
18	Microphone – Cardioid Dynamic Vocal with 15 ft. XLR Cable	Shure	PGA58-XLR	Each	\$49.61
19	Microphone - Handheld Wireless System, H9 Band	Shure	BLX24/PG58	Each	\$237.50
20	Microphone – Head Worn Wireless System, H10 Band (Includes Cardioid Condenser, Head Word Mic, and Windscreen, Bodypack Transmitter, and Receiver)	Shure	BLX14P31J10	Each	\$273.39
24	Mouse - Mini Wireless, Cordless with USB Receiver	Logitech	M187	Each	\$14.86
25	PA System – Portable Wireless with Built-in Rechargeable Battery, FM Radio, Wireless Handheld Mic, Headset Lavalier Mic, Remote Control, 800 Watt	PylePro	PWMA1090UI	Each	\$265.06
ADDITIONAL ITEMS					
Percentage discount below MSRP for related items purchased during the contract period for items not noted in this solicitation.		Discounts vary 1-70% off list price by manufacturer and product. Quantity discounts may be available. See Troxell’s online catalog displaying list price as updated by the manufacturers at https://customer.trox.com/products.htm			