



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

December 1, 2021

Mr. Donald R. Adamski
DeMoulin Brothers & Company
1025 South 4th Street
Greenville, IL 62246

Dear Mr. Adamski:

This is to advise you that the award to your company for Cobb County School District **RFP P0619, Band Uniforms** as shown on the attached page has been renewed. Individual schools will contact your company to discuss their uniform requirements, actual pricing, and delivery requirements on an as-needed basis.

The renewed award is in accordance with the terms and conditions of the Request for Proposal and with your pricing remaining firm from **January 1, 2022 through December 31, 2022** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Debbie Mosher at 770-590-4522 or debbie.mosher@cobbk12.org**. The **Band and Orchestra Department** contact is **Christopher Ferrell, 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

dgm

cc: Accounts Payable
Christopher Ferrell
Thomas Marshall
Debbie Stinchcomb

BOARD OF EDUCATION

Randy Scamihorn, *Chair* • David Banks, *Vice Chair*
Jaha Howard • Leroy Tre' Hutchins • David Chastain • Charisse Davis • Brad Wheeler

SUPERINTENDENT

Chris Ragsdale

RFP P0619, Band Uniforms
 Renewal Award Letter, Page 2
 DeMoulin Brothers & Company
 Vendor - PO Mailing #105758
 Vendor Phone: 1-800-228-8134
 Vendor Email: webmaster@demoulin.com

#	Description	Price Range
1	Jacket	\$86.00 - \$245.00
2	Bib Pants	\$47.00 - \$90.00
3	PR. Gauntlets	\$25.00 - \$38.00
4	Hanger	\$1.00 - \$2.75
5	Plume	\$17.00 - \$25.00
6	Shako	\$46.00 - \$79.00
7	Shako Carry Case	\$7.00 - \$11.00
8	Fee structure for additional, related items.	Additional items may be purchased during award period, such as flags, gloves, shoes, etc. can be found on www.demoulin.com with pricing.
Additional Information		
Lead Time Upon Receipt of Order:		190 days for custom uniforms.
Payment Information:		Net 30 days with PO or 1/3 down, balance C.O.D. with Independent Groups. 3% cash discount applicable if payment in full.



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Mr. Mike N. Miller
Fred J. Miller, Inc.
8765 Washington Church Road
Miamisburg, OH 45342

Dear Mr. Miller:

This is to advise you that the award to your company for Cobb County School District **RFP P0619, Band Uniforms** as shown on the attached page has been renewed. Individual schools will contact your company to discuss their uniform requirements, actual pricing, and delivery requirements on an as-needed basis.

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RFP P0619, Band Uniforms
 Renewal Award Letter, Page 2
 Fred J. Miller, Inc.
 Vendor - PO Mailing #105740
 Vendor Phone: 1-800-444-3524
 Vendor Email: mike.miller@fjminc.com

#	Description	Price Range	Manufacturer /#
1	Jacket	\$140.00 - \$250.00	FJM/Cesario
2	Bib Pants	\$65.00 - \$90.00	FJM/Cesario
3	PR. Gauntlets	\$32.00 - \$50.00	FJM/Cesario
4	Hanger	Included in order	FJM/HGR
5	Plume	\$16.00 - \$38.00	FJM/SA
6	Shako	\$40.00 - \$65.00	FJM/B
7	Shako Carry Case	\$10.00 - \$15.00	FJM/B
8	Fee structure for additional, related items.	Any related items that are not on the RFP, contact the vendor directly us for pricing. Depending on item and quantity, the % off will be determined.	
Additional Information			
Lead Time Upon Receipt of Order:		Depends on items ordered.	
Payment Information:		Net 30 days.	



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December 1, 2021

Ms. Jane Taylor
Fruhauf Uniforms, Inc.
800 E. Gilbert
Wichita, KS 67211

Dear Ms. Taylor:

This is to advise you that the award to your company for Cobb County School District **RFP P0619, Band Uniforms** as shown on the attached page has been renewed. Individual schools will contact your company to discuss their uniform requirements, actual pricing, and delivery requirements on an as-needed basis.

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RFP P0619, Band Uniforms
 Renewal Award Letter, Page 2
 Fruhauf Uniforms, Inc.
 Vendor - PO Mailing #105745
 Vendor Phone: 1-316-263-7500
 Vendor Email: jane@fruhauf.com

#	Description	Price Range	Manufacturer
1	Jacket	\$185.00 - \$365.00	Fruhauf Uniforms, Inc.
2	Bib Pants	\$80.00 - \$200.00	Fruhauf Uniforms, Inc.
3	PR. Gauntlets	\$40.00 - \$80.00	Fruhauf Uniforms, Inc.
4	Hanger	\$2.00 - \$5.00	Fruhauf Uniforms, Inc.
5	Plume	\$22.00 - \$55.00	S A Feather Co., Inc.
6	Shako	\$60.00 - \$150.00	Fruhauf Uniforms, Inc.
7	Shako Carry Case	\$10.00 - \$15.00	Fruhauf Uniforms, Inc.
8	Fee structure for additional, related items.	Fruhauf also manufactures: Baldrics \$45.00 - \$90.00 Capes \$50.00 - \$300.00 Breastplate/Overlay \$100.00 - \$160.00 Awnings \$50.00 - \$125.00 Spats \$25.00 - \$45.00 Shirts \$75.00 - \$155.00	
Additional Information			
Lead Time Upon Receipt of Order:		120-165 days or sooner after receipt of complete order info including PO, Sample, Sample Approval and Measurements.	
Payment Information:		Net 30 days. On new Contracts over \$30,000, 2% discount with a 50% cash deposit in advance with a PO to cover the balance or 4% discount with complete prepayment of your full order of new band uniforms at time order is placed.	



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December 1, 2021

Mr. Steve Roberts
Stanbury Uniforms, LLC.
PO Box 100
Brookfield, MO 64628

Dear Mr. Roberts:

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RFP P0619, Band Uniforms

Renewal Award Letter, Page 2

Stanbury Uniforms, Inc.

Vendor - PO Mailing #105777-1

Vendor Phone: 800-826-2246

Vendor Email: stanbury.bids@stanbury.com

#	Description	Price Range	Manufacturer
1	Jacket	\$100.00 - \$395.00	Stanbury Uniforms, Inc.
2	Bib Pants	\$50.00 - \$175.00	Stanbury Uniforms, Inc.
3	PR. Gauntlets	\$25.00 - \$65.00	Stanbury Uniforms, Inc.
4	Hanger	\$1.50 - \$7.00	Stanbury Uniforms, Inc.
5	Plume	\$15.00 - \$55.00	Stanbury Uniforms, Inc.
6	Shako	\$40.00 - \$125.00	Stanbury Uniforms, Inc.
7	Shako Carry Case	\$10.00 - \$13.00	Stanbury Uniforms, Inc.
8	Fee structure for additional, related items.	10% Discount	
Additional Information			
Lead Time Upon Receipt of Order:		150-210 Calendar Days	
Payment Information:		Net 30 days. A pre-paid discount of 3% will be allowed if the full amount is paid when order is placed. No prepayment discount allowed on the credit card purchase. If uniforms are purchased by a Booster Club a 50% deposit is required.	