

**RFP 06-11, BANKING SERVICES
EVALUATION**

Section	Evaluation Criteria	Poss Pts	BB&T		Bank of America		J.P. Morgan /Chase*Non-Responsive	
1	Met Minimum Requirements	0		Met Minimum Requirements		Met Minimum Requirements		Met Minimum Requirements
2	Proposal Requirements (Section 8.0 pg. 32-36) 8.1.2 - 1 pt. 8.3 - 6 pts. 8.4 - 5 pts. 8.6 - 2 pts. 8.7 - 2 pts. 8.8.1 - 1 pt. 8.8.2 - 2 pts. 8.9.1 - 3 pts. 8.10 - 4 pts. 8.12 - 1 pt. 8.13 - 1 pt. 8.14 - 1 pt. 8.15 - 2 pt. 8.16 - 2 pts. 8.17 - 2 pts. 8.20 - 4 pts. 8.22 - 3 pts. 8.23 - 5 pts. 8.24 - 3 pts. (Value Add Points)	47 3	32.5	8.3 (-2 pt.) 2 districts not comparable in size to CCSD 8.4 (-1 pt.) Required documentation for Authorized Signers and Opening accounts is not feasible for a District the size of CCSD. 8.8.1 (-.5pt.) Token process not as secure as a security certificate process. 8.10 (-2pt.) Vendor response did not address 7.11.2. 8.13 (-.5) Positive pay schedule update is not adequate. 8.14 (-.5) Vendor response notes a 500 item maximum before a charge is incurred. 8.15 (-2) Vendor did not offer a later time frame for deposit cut off. 8.16 (-2pt) Vendor response notes a "file" is required to process reversal. 8.20 (-2pt) Vendor notes only 15 locations in Cobb and primarily centrally located. 8.22.2 (-1 pt.)Did not address. 8.23 (-2pt.) Services not available for free: Remote Deposit has limits; PayMode option 8.24 (+1 pt) Pay(roll) card available	46.5	8.9.1 (-.5 pt.) Interest rate is not most favorable	8.3 (-3 pts.) 3 Districts not comparable in size to CCSD (-1 pt.) Not providing supplies for the length of contract (-.5 pt.) Timeline does not meet required deadline (-1 pt.) Vendor did not offer any solutions to offset internal costs for transition. 8.6 POC (-1 pt.) Response indicates a need for dual authorization for Book and Wire transfers 8.8.1 (-.5 pt.) Online Security does not require a security certificate process. 8.8.2 (-2pt) Online administrator security process is cumbersome, not easy to use and unclear. POINT OF CLARIFICATION VERIFIED THIS VENDOR IS NON-RESPONSIVE PER 11.3.4 IN WHICH LOCAL SCHOOL ACCOUNTS WOULD INCUR SERVICE FEES.	
3	References (Section 12.0)	6	4	(-2.0 pt.) Prince William did not respond	2	(-2 pt.) DeKalb County Board of Education (-2 pt.) School Board of Broward County		
4	Organization and Completeness of Proposal	4	3.5	(-.5 pt) Response had some questions and answers out of order making it hard to navigate.	4			
	Non-Cost Sub-Total	60	40.00	VENDOR DID NOT MEET THE REQUIRED POINT MINIMUM OF 42 POINTS TO MOVE FORWARD TO HAVE COST EVALUATED	52.50			
5	COST POINT ALLOCATION <i>Highest Earning Rate gets full points; Next highest / highest = % of highest = % X 40 pts. = Points allocated</i>	40			25.00	Interest Bearing Account Option \$202,000		
		40			40.00	Earnings Credit Rate Option \$ 327,000		
	TOTAL	100			77.50	Interest Bearing Account Option \$202,000		
		100			92.50	Earnings Credit Rate Option \$ 327,000		

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Section	Evaluation Criteria	Poss Pts	Fifth Third Bank*Non-Responsive	Suntrust	Wells Fargo*Non-Responsive		
1	Met Minimum Requirements	0	Met Minimum Requirements	Met Minimum Requirements	Met Minimum Requirements		
2	Proposal Requirements (Section 8.0 pg. 32-36) 8.1.2 - 1 pt. 8.3 - 6 pts. 8.4 - 5 pts. 8.6 - 2 pts. 8.7 - 2 pts. 8.8.1 - 1 pt. 8.8.2 - 2 pts. 8.9.1 - 3 pts. 8.10 - 4 pts. 8.12 - 1 pt. 8.13 - 1 pt. 8.14 - 1 pt. 8.15 - 2 pt. 8.16 - 2 pts. 8.17 - 2 pts. 8.20 - 4 pts. 8.22 - 3 pts. 8.23 - 5 pts. 8.24 - 3 pts. (Value Add Points)	47 3	8.1.2 (-0.5) Account Representative (Local Bank Officer) is not named nor is the location specified. 8.3 (-3 pts.) 3 Districts not comparable in size to CCSD 8.4 (-1 pt.) Not providing supplies for the length of contract (-1 pt.) Vendor did not offer any solutions to offset internal costs for transition. 8.7 POC (-1 pt.) Online/Email statement is not provided in the same format as the paper statement and when is it available. 8.8.1 (-.5pt.) Online Security does not require a security certificate process 8.8.2 (-1 pt.) User ID / Password is system generated by Vendor opposed to System Administrator POINT OF CLARIFICATION VERIFIED THIS VENDOR IS NON-RESPONSIVE PER 7.8.3 BASED ON NOT AGREEING TO PROVIDE BANKING SUPPLIES AT NO CHARGE.	37	8.3 (-3 pts.) Dgls. County School District not comparable in size to CCSD and Dekalb County Govt. is not a school district nor is it comparable in number of employees. 8.4 (-3 pt.) Vendor did not offer any solutions to offset internal costs for transition. 8.8.1 (-1 pt.) Online Security does not require a security certificate process and/or Token/Key Fob. 8.9.1 (-.5 pt.) Not most favorable interest rate. 8.13 (-.5) System update intervals are not addressed. 8.23 (-3pt.) Services not available for free: Remote Deposit; PayMode option 8.24 (+1 pt) Pay(roll) card available	0	8.3 (-2 pts.) UGA not a school district nor comparable in size. 8.4 (-1 pt.) Not providing supplies for the length of contract (-1 pt.) Vendor did not offer any solutions to offset internal costs for transition. 8.6 (-1 pt.) Historical data is not available beyond seven calendar days without special request. (-1 pt.) Wire transfers require 2 operators to release. 8.7 POC (-1 pt.) Online/Email statement is not provided in the same format as the paper statement and when is it available. 8.8.1 (-.5 pt.) Online Security does not require a security certificate process. POINT OF CLARIFICATION VERIFIED THIS VENDOR IS NON-RESPONSIVE PER 7.8.3 BASED ON NOT AGREEING TO PROVIDE BANKING SUPPLIES AT NO CHARGE;7.8.5 ADDITION OF NEW ACCOUNTS WILL INCUR COST FOR SUPPLIES; 11.3.4 LOCAL SCHOOL ACCOUNTS WILL NOT EARN INTEREST.
3	References (Section 12.0)	6		6			
4	Organization and Completeness of Proposal	4		4			
	Non-Cost Sub-Total	60		47.00			
5	COST POINT ALLOCATION <i>Highest Earning Rate gets full points; Next highest / highest = % of highest = % X 40 pts. = Points allocated</i>	40		19.00	Option 2 = \$ 151,650		
		40		36.00	Option 3 = \$293,500		
	TOTAL	100		66.00	Option 2 = \$ 151,650		
		100		83.00	Option 3 = \$293,500		