

	COMPANY		ADVANCED AUTO PARTS	<b>GENUINE PARTS COMPANY</b>	TIDEWATER FLEET SUPPLY
#	Evaluation Criteria	Possible Points	Points	Points	Points
1	Vendor's Response to Scope of Services Requested (Special Terms & Conditions Section 5.6)	40	3.25	39.50	23.75
2	Vendor's References (Special Terms & Conditions Section 8.0)	15	15	15	15
	Non-Cost Sub-Total Points	55	18.25	54.50	38.75
3	Cost	45	0*	45	34.27
	Total Points	100	18.25	99.50	73.02

The non-cost portion of proposals (total of items 1 and 2 above) can receive a maximum of 55 points out of 100 total points possible. Only non-cost proposals that receive **38.5** points (70% of total non-cost score) or more will have the accompanying cost evaluated.

Cost Evaluation Formula: (Lowest Price/R-where "R" represents the cost of proposal currently being ranked) x Points = Score

\* Vendor didn't make minimum points on the non-cost proposal to have cost evaluated.