



# COBB COUNTY SCHOOL DISTRICT

*One Team, One Goal: Student Success*

514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

August 2, 2022

Mr. Vik Aurora  
Focus EduSolutions Inc.  
dba Focus EduVation  
500 West Cummings Park, Suite 2700  
Woburn, MA 01801

Dear Mr. Aurora:

This is to advise you that your company has been awarded the following item from the Cobb County School District **RFP P4622, Course Material Transformation** as shown below.

Vendor PO Mailing #104801		
Vendor Contact Phone #: 781-376-6922, Vendor Contact Email: <a href="mailto:vikhaas.a@focuseduvation.com">vikhaas.a@focuseduvation.com</a>		
Item #	Description	Cost
1	Total Cost for transition of twenty-two (22) course cartridges into CTLS (Cobb Teaching and Learning System)	\$213,396.00

This award is in accordance with the terms and conditions of the Request for Proposal and with your pricing remaining firm from **August 2, 2022 through July 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact Daphne Farley at **770-429-5870** or [daphne.farley@cobbk12.org](mailto:daphne.farley@cobbk12.org). The **Office of Applied Learning & Design** contact is **Candice Lewis, 678-581-7459**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

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cc: Accounts Payable  
Candice Lewis  
Thomas Marshall  
Kyle Matthews  
Mary Waymire

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