



*One Team, One Goal: Student Success*

514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

**“Revised”**

June 1, 2022

Mr. Jason Buckingham  
Alamo Music Center, Inc.  
425 N. Main Ave.  
San Antonio, TX 78205

Dear Mr. Buckingham:

As per your email dated May 23, 2022, the award to your company for **IFB B1924, General Music, Choral Instruments and Equipment** has been revised to indicate the approved price increases highlighted in yellow on the attached page.

This revised award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm through **May 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this revised award, please contact **Debbie Mosher at 770-590-4522 or [debbie.mosher@cobbk12.org](mailto:debbie.mosher@cobbk12.org)**. The **Fine Arts Department** contact is **Joseph Woodruff at 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

dgm

cc: Accounts Payable  
Joseph Woodruff  
Thomas Marshall  
Kyle Matthews

---

**BOARD OF EDUCATION**

David Chastain, *Chair* • David Banks, *Vice Chair*  
Randy Scamihorn • Jaha Howard • Leroy Tre' Hutchins • Charisse Davis • Brad Wheeler

**SUPERINTENDENT**

Chris Ragsdale

IFB B1924, General Music, Choral Instruments and Equipment

Revised Award Letter, Page 2

Alamo Music Center, Inc.

Vendor-PO Mailing #: 102754

Vendor Phone #: 210-224-1010

Vendor Email: [schoolbids@alamomusic.com](mailto:schoolbids@alamomusic.com)

<b>Group 1</b>				
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model Number</b>	<b>Price</b>
1	Upright Piano, Satin Ebony Finish 46"	RitMuller	UP121	\$5,399.00
2	Upright Piano, Polished 48", Ebony	Pearl River	EU122	\$4,999.00
3	Upright Piano, Polished 48"	RitMuller	UH121R	\$7,300.00
5	Grand Piano, Polished 5'3"	RitMuller	GH160	\$16,000.00
6	Grand Piano, Satin 5'3"	RitMuller	GH160	\$16,200.00
7	Grand Piano, Polished 5'8"	RitMuller	GH170	\$18,000.00
8	Grand Piano, Satin 5'8"	RitMuller	GH170	\$19,000.00
9	Grand Piano, Polished 6'1"	RitMuller	GH188	\$24,000.00
10	Grand Piano, Satin 6'1"	RitMuller	GH188	\$24,500.00
11	Grand Piano, Polished 6'7"	RitMuller	GH212	\$36,184.00
12	Grand Piano, Polished 7'	RitMuller	GH212	\$36,184.00
13	Grand Piano, Polished 9"	RitMuller	GH272R	\$69,000.00



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May 13, 2022

Mr. David England  
England Piano & Organ Corporation  
1263 Fairfield East  
Atlanta, GA 30338

Dear Mr. England:

This is to advise you that the award to your company for **IFB B1924, General Music, Choral Instruments and Equipment** as shown on the attached page has been renewed with approved price increases.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **June 1, 2022 through May 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Debbie Mosher at 770-590-4522** or [debbie.mosher@cobbk12.org](mailto:debbie.mosher@cobbk12.org). The **Fine Arts Department** contact is **Joseph Woodruff at 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

dgm

cc: Accounts Payable  
Joseph Woodruff  
Thomas Marshall  
Kyle Matthews

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**SUPERINTENDENT**

Chris Ragsdale

IFB B1924, General Music, Choral Instruments and Equipment  
Renewal Award Letter, Page 2  
England Piano & Organ Corporation  
Vendor-PO Mailing #: 100107  
Vendor Phone #: 678-313-0188  
Vendor Email: [David.England@englandpiano.com](mailto:David.England@englandpiano.com)

<b>Group 1</b>				
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model Number</b>	<b>Price</b>
14	Grand Piano, Polished 5'5"	Kawai	GX-1-BLAK	\$25,858.00
15	Grand Piano, Satin 5'5"	Kawai	GX-1-BLAK	\$25,858.00
16	Grand Piano, Polished 6'2"	Kawai	GX-3-BLAK	\$38,707.00
17	Grand Piano, Satin 6'2"	Kawai	GX-3-BLAK	\$38,707.00
21	Digital Piano, With bench, on dolly	Kawai	CA49	\$3,001.00
22	Digital Piano, With bench, on dolly	Kawai	CA59	\$3,665.00
23	Digital Piano, With bench, on dolly	Kawai	CA79	\$4,358.00
24	Digital Piano, With bench, on dolly	Kawai	CA99	\$5,210.00
25	Digital Piano, With bench, on dolly	Kawai	CN39	\$3,127.00



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May 13, 2022

Mr. Daniel Poole  
Jireh Supplies, Inc.  
117 Buford Dr.  
Lawrenceville, GA 30046

Dear Mr. Poole:

This is to advise you that the award to your company for **IFB B1924, General Music, Choral Instruments and Equipment** as shown on the attached pages has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **June 1, 2022 through May 31, 2023** with an option to renew. This award letter is not an official order.

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Sincerely,

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Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

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**SUPERINTENDENT**

Chris Ragsdale

IFB B1924, General Music, Choral Instruments and Equipment

Renewal Award Letter, Page 2

Jireh Supplies, Inc.

Vendor-PO Mailing #: 102161

Vendor Phone #: 404-247-1999

Vendor Email: [daniel@jirehsupplies.com](mailto:daniel@jirehsupplies.com)

<b>Group 5</b>				
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model Number</b>	<b>Price</b>
1	17 station Yamaha Keyboard lab, Yamaha professional synthesizer, with furniture, curriculum, installation, speakers, software, and training (no computer)	Yamaha	LC4 Keyboard Lab Station w/Yamaha Keyboard Synth.	\$22,770.00
2	17 station Yamaha Keyboard lab, Yamaha portable keyboard with furniture, curriculum, installation, speakers, software, and training (no computer)	Yamaha	LC4 Keyboard Lab Station w/Yamaha Portable Keyboard	\$16,554.00
<b>Group 7</b>				
1	Surround Receiver	Denon	AVR-X2300	\$599.00
2	Main Speakers, 2 required per system. Unit price must be for 2 speakers	JBL	Control 29AV	\$784.00
3	Center Speaker, 1 required per system	JBL	Control 28	\$252.00
4	Rear Speakers, 4 required per system. Unit price must be for 4 speakers	JBL	Control 28	\$1,008.00
5	Powered Subwoofer	Boston Acoustic	ASW-250	\$299.00
6	Mixer, 8 channel	Soundcraft	RW5735 EPM	\$248.00
7	Dual drive CD Player/Recorder	Tascam	RW900SL	\$399.00
8	Stereo Recording Microphone, 4 required per system. Unit price must be for 4 mics	Audio Technica	ES933C	\$1,080.00
10	Cable to connect iPod to system, 3.5 mm to 1/4	Hosa	CMP-105	\$6.90
11	Speaker Connection Cables			\$202.00
12	Mounting Hardware			\$295.00
13	Installation			\$1,050.00
<b>Group 8</b>				
1	OAP Shallow Equipment Rack	OAP	OAP-10-SHALLOW	\$210.00
2	Wireless beltpack system-Freq. J50A	Shure	QLXD-14	\$875.70

IFB B1924, General Music, Choral Instruments and Equipment

Renewal Award Letter, Page 3

Jireh Supplies, Inc.

Vendor-PO Mailing #: 102161

Vendor Phone #: 404-247-1999

Vendor Email: [daniel@jirehsupplies.com](mailto:daniel@jirehsupplies.com)

<b>Group 8 – Cont.</b>				
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model Number</b>	<b>Price</b>
3	Wireless handheld Mic with SM58-Freq. J50A	Shure	QLXD2/SM58	\$359.00
4	Passive antenna splitter	Shure	UA221	\$135.00
5	5-way active antenna splitter	Shure	UA844+SWB/LC	\$449.10
6	50' antenna cable	Shure	UA850	\$99.00
7	Active antenna splitter	Shure	UA834WB	\$161.10
8	Provider series headworn theater package headset	Provider Series	Theater Headworn Pack w/10 cables as specified	\$483.00
9	RAPCO 20' Custom fan to fan XLR Snake cable	RAPCO	RAPCO-10-XLR-FAN	\$235.56
10	Furman rack mount power conditioner	Furman	M-8-2	\$88.30
11	Middle Atlantic rack plate, black	Middle Atlantic	EB2	\$12.00
12	Onstage stand for antenna option	ONSTAGE	MS7201B	\$23.72
13	Installation/frequency coordination/training			\$55.00
14	Delivery			\$49.00
15	Installation and finishing supplies			\$40.00
16	Georgia low voltage license number			LVG105622
<b>Other</b>				
<b>#</b>	<b>Description</b>	<b>Discount</b>		
1	Percent Discount for Related Items	10% Discount on items but excludes BOSE products		
2	Additional information	No Credit/P-Card Fee		



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May 13, 2022

Ms. Katherine Burns  
Guitar Center Stores, Inc.  
dba Music and Arts  
5295 Westview Dr., STE 300  
Fredrick, ND 21703

Dear Ms. Burns:

This is to advise you that the award to your company for **IFB B1924, General Music, Choral Instruments and Equipment** as shown on the attached pages has been renewed with additional awarded items highlighted in yellow.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **June 1, 2022 through May 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Debbie Mosher at 770-590-4522** or [debbie.mosher@cobbk12.org](mailto:debbie.mosher@cobbk12.org). The **Fine Arts Department** contact is **Joseph Woodruff at 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

dgm

cc: Accounts Payable  
Joseph Woodruff  
Thomas Marshall  
Kyle Matthews

---

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**SUPERINTENDENT**

Chris Ragsdale



IFB B1924, General Music, Choral Instruments and Equipment  
 Renewal Award Letter, Page 2  
 Guitar Center Stores, Inc.  
 dba Music and Arts  
 Vendor-PO Mailing #: 100554-4  
 Vendor Phone #: 404-788-0614  
 Vendor Email: [lhyde@musicarts.com](mailto:lhyde@musicarts.com)

Group 2				
#	Description	Brand	Model Number	Price
1	Orff Instrument, Soprano glockenspiel	Studio 49	SGD	\$196.00
2	Orff Instrument, Alto glockenspiel	Studio 49	AGD	\$214.00
3	Orff Instrument, Soprano glockenspiel add-on	Studio 49	HSG	\$127.00
4	Orff Instrument, Alto glockenspiel add-on	Studio 49	HAG	\$141.00
5	Orff Instrument, Soprano xylophone	Studio 49	SX2000	\$559.00
6	Orff Instrument, Alto xylophone	Studio 49	AX2000	\$814.00
7	Orff Instrument, Bass xylophone	Studio 49	BX2000	\$1,829.00
8	Orff Instrument, Soprano metallophone	Studio 49	SM2000	\$605.00
9	Orff Instrument, Alto metallophone	Studio 49	AM2000	\$800.00
10	Orff Instrument, Bass metallophone	Studio 49	BM2000	\$1,692.00
11	Orff Instrument, Contrabass bar mallets - yarn	Studio 49	S60	\$31.00
12	Orff Instrument, Alto Metallophone mallets - yarn	Studio 49	S7	\$38.00
13	Orff Instrument, Soprano metallophone mallets	Studio 49	S50	\$39.00
14	Orff Instrument, Bass mallets - yarn	Studio 49	S3	\$54.00
15	Orff Instrument, Bass Xylo mallets	Studio 49	S33	\$51.00
16	Orff Instrument, Soprano Xylo mallets	Studio 49	S5	\$31.00
17	Orff Instrument, Alto Glock mallet	Studio 49	S2	\$24.00
18	Orff Instrument, Soprano Glock mallet	Studio 49	S1	\$22.00
19	Orff Instrument, Alto Xylo mallet - felt	Studio 49	S4	\$29.00
20	Orff Instrument, 1 1/2 octave resonator bells	Studio 49	KBN1c	\$541.00
21	Orff Instrument, 2 octave resonator bells	Studio 49	KBN3c	\$709.00
22	Orff Instrument, Case-resonator bells KBN1c	Studio 49	BK1	\$137.00
23	Orff Instrument, Case-resonator bells KBN3c	Studio 49	BK3	\$178.00
Group 4				
25	World Percussion Set, Instrument included: 4 - 10" tunable tubanos, 7 - 12" tunable tubanos, 4 - 14" tunable tubanos, 1 - 12" djembe, 2 - talking drums & 2 mallets, 3 - 16" pretuned hand drums, 2 - bongos, 10 - Senor Kelly shakers, 3 - guiros, 3 - claves, 3 - maracas, 1 - medium gankogui, 1 - large gankogui, 2 - shekeres, 2 - cowbells, 1 - standing ngoma, 1 - World Music Drumming classroom kit (video, teacher's manual, and student enrichment book).	Remo	PP-WMDC-AA	\$4,398.37

IFB B1924, General Music, Choral Instruments and Equipment  
 Renewal Award Letter, Page 3  
 Guitar Center Stores, Inc.  
 dba Music and Arts  
 Vendor-PO Mailing #: 100554-4  
 Vendor Phone #: 404-788-0614  
 Vendor Email: [lhyde@musicarts.com](mailto:lhyde@musicarts.com)

Group 4 – Cont.				
#	Description	Brand	Model Number	Price
26	World Percussion Set, Instrument included: 3 - 10" tunable tubanos, 7 - 12" tunable tubanos, 3 - 14" tunable tubanos, 1 - 12" djembe, 2 - talking drums & 2 mallets, 2 - 16" pretuned hand drums, 2 - bongos, 8 - Senor Kelly shakers, 2 - guiros, 2 - claves, 2 - maracas, 1 - medium gankogui, 1 - large gankogui, 2 - shekeres, 2 - cowbells, 1 - standing ngoma, 1 - World Music Drumming classroom kit (video, teacher's manual, and student enrichment book).	Remo	PP-WMDC-BB	\$3,858.76
Other				
#	Description	Discount		
1	Percent Discount for Related Items	Online catalog prices are discounted up to 60% from MSRP		
2	Additional information	No Credit/P-Card Fee		



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May 13, 2022

Ms. Sue Case  
Peripole, Inc.  
1270 Wilbur Street SE  
Salem, OR 97302

Dear Ms. Case:

This is to advise you that the award to your company for **IFB B1924, General Music, Choral Instruments and Equipment** as shown on the attached page has been renewed with approved price increases.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **June 1, 2022 through May 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Debbie Mosher at 770-590-4522** or [debbie.mosher@cobbk12.org](mailto:debbie.mosher@cobbk12.org). The **Fine Arts Department** contact is **Joseph Woodruff at 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

dgm

cc: Accounts Payable  
Joseph Woodruff  
Thomas Marshall  
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**SUPERINTENDENT**

Chris Ragsdale

IFB B1924, General Music, Choral Instruments and Equipment

Renewal Award Letter, Page 2

Peripole, Inc.

Vendor-PO Mailing #: 100236-1

Vendor Phone #: 503-362-2560

Vendor Email: [contact@peripole.com](mailto:contact@peripole.com)

<b>Group 3</b>				
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model Number</b>	<b>Price</b>
1	Orff Instrument, Moveable Orff Instrument Stand	Peripole	PB1801	\$287.36
2	Orff Instrument, Moveable Orff Instrument Stand	Peripole	PB1802	\$327.38
3	Orff Instrument, Soprano xylophone	Peripole	PB1101	\$554.80
4	Orff Instrument, Alto xylophone	Peripole	PB1111	\$695.77
5	Orff Instrument, Bass xylophone	Peripole	PB1121	\$1,532.51
6	Orff Instrument, Soprano xylo add-on	Peripole	PB1102	\$372.90
7	Orff Instrument, Alto xylo add-on	Peripole	PB1112	\$530.70
8	Orff Instrument, Bass xylo add-on	Peripole	PB1122	\$800.32
9	Orff Instrument, Soprano metallophone	Peripole	PB1301	\$554.80
10	Orff Instrument, Alto metallophone	Peripole	PB1311	\$695.77
11	Orff Instrument, Bass metallophone	Peripole	PB1321	\$1,532.51
12	Orff Instrument, Soprano metallophone add-on	Peripole	PB1302	\$372.90
13	Orff Instrument, Alto metallophone add-on	Peripole	PB1312	\$530.70
14	Orff Instrument, Bass metallophone add-on	Peripole	PB1322	\$800.32
15	Orff Instrument, Soprano glockenspiel	Peripole	PB1201	\$181.86
16	Orff Instrument, Alto glockenspiel	Peripole	PB1211	\$204.59
17	Orff Instrument, Soprano glock add-on	Peripole	PB1202	\$107.06
18	Orff Instrument, Alto glock add-on	Peripole	PB1212	\$123.21
19	Orff Instrument, C sub-contra	Peripole	PB1401	\$527.47
20	Orff Instrument, D sub-contra	Peripole	PB1402	\$527.47
21	Orff Instrument, E sub-contra	Peripole	PB1403	\$527.47
22	Orff Instrument, F sub-contra	Peripole	PB1404	\$450.20
23	Orff Instrument, G sub-contra	Peripole	PB1405	\$450.20
24	Orff Instrument, A sub-contra	Peripole	PB1406	\$450.20
25	Orff Instrument, B sub-contra	Peripole	PB1407	\$450.20
26	Orff Instrument, C octave	Peripole	PB1408	\$384.27
27	Orff Instrument, Set	Peripole	PB1910	\$13,237.01
28	Orff Instrument, Octave bass set	Peripole	PB1909	\$3,887.31
<b>Group 4</b>				
1	Slit Log drum, 5 note	Peripole	P4507 7	\$147.95
4	Hand Drums, Set of 5 drums (8", 10", 12", 14", & 16") with carrying case.	Peripole	PB4918N	\$157.85
22	Temple Blocks, With stand	Peripole	PB4562	\$316.05
24	Bar Chimes, On stand	Peripole	PB3900	\$130.35
<b>Other</b>				
<b>#</b>	<b>Description</b>	<b>Discount</b>		
1	Percent Discount for Related Items	5% off Net Price - F.O.B. Destination with exceptions		
2	Additional information	No Credit/P-Card Fee		



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May 13, 2022

Mr. Jody Underwood  
Romeo Music  
136 Levee Place  
Coppell, TX 75019

Dear Mr. Underwood:

This is to advise you that the award to your company for **IFB B1924, General Music, Choral Instruments and Equipment** as shown on the attached page has been renewed with additional awarded items highlighted in yellow.

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Sincerely,

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Director of Procurement Services

dgm

cc: Accounts Payable  
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**SUPERINTENDENT**

Chris Ragsdale

IFB B1924, General Music, Choral Instruments and Equipment

Renewal Award Letter, Page 2

Romeo Music

Vendor-PO Mailing #: 102346

Vendor Phone #: 615-500-1533

Vendor Email: [jody@romeomusic.net](mailto:jody@romeomusic.net)

Group 1				
#	Description	Brand	Model Number	Price
26	Gator GBE-Classic gig bag, K&M Footrest	Yamaha	CG122MCH	\$181.00
Group 5				
3	Digital large-diaphragm condenser microphone, primarily for recording ensembles	Shure	MV51	\$141.00
4	Solo Handheld Microphone, Amplification of solo voice	Shure	SM58-LC	\$88.00
5	Solo Handheld Microphone, Amplification of solo voice	Sennheiser	E865	\$229.00
6	Solo Handheld Microphone w/cable & stand, Amplification of solo voice w/stand	Sennheiser	Epack835	\$218.00
8	Handheld Wireless Handheld Microphone system, Amplification of solo voice w/receiver and body transmitter	Shure	SLX24/SM58	\$650.00
12	Handheld digital recorder attachment, for use with iPhone, iPad, iPod	Zoom	iQ	\$92.00
13	Handheld digital stereo recorder attachment, for use with iPhone, iPad, iPod (can change recording pattern in app)	Shure	MV88	\$108.00
14	HD video camera, video recorder	Zoom	Zoom Q8	\$295.00
15	Handheld, portable, compact, WAV/MP3 stereo digital recorder	Roland	R05 disctd; R-07 replacement	\$176.00
16	Handheld, 6-track, high-resolution, stereo digital recorder	Zoom	H6	\$304.00
17	iOS and USB Digital Audio Interface, for use with iPhone, iPad, iPod (must have mic to connect - can connect to classroom system) instrument and usb ports	Shure	Mvi-LTG	\$124.00
18a	Sound system package, 680 watt portable PA with 2 speakers, built-in stand mounts, and a 10-channel mixer <b>(awarded with 18B)</b>	Yamaha	StagePas 600BT	\$999.00
18b	Soft rolling case for Yamaha StagePas 600BT sound system <b>(must purchase 2 cases- awarded with 18a)</b>	Yamaha	YBSP600BT	\$119.00
20	XLR-cable, 20 feet	Hosa	MBL-125	\$8.00



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May 13, 2022

Mr. Vern Crews  
Sweetwater Holdings, LLC  
dba Sweetwater Music Education Technology  
5501 US Hwy. 30 W  
Fort Wayne, IN 46818

Dear Mr. Crews:

This is to advise you that the award to your company for **IFB B1924, General Music, Choral Instruments and Equipment** as shown on the attached page has been renewed with additional awarded items highlighted in yellow.

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Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

dgm

cc: Accounts Payable  
Joseph Woodruff  
Thomas Marshall  
Kyle Matthews

---

**BOARD OF EDUCATION**

David Chastain, *Chair* • David Banks, *Vice Chair*  
Randy Scamihorn • Jaha Howard • Leroy Tre' Hutchins • Charisse Davis • Brad Wheeler

**SUPERINTENDENT**

Chris Ragsdale

IFB B1924, General Music, Choral Instruments and Equipment  
 Renewal Award Letter, Page 2  
 Sweetwater Holdings, LLC  
 dba Sweetwater Music Education Technology  
 Vendor-PO Mailing #: 104999  
 Vendor Phone #: 800-822-6752 x1950  
 Vendor Email: [vern\\_crews@sweetwater.com](mailto:vern_crews@sweetwater.com)

<b>Group 1</b>				
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model Number</b>	<b>Price</b>
18	Digital Piano, With bench, on dolly	Yamaha	CVP701BW & SPC204765 (dolly)	\$4,092.94
19	Digital Piano, With bench, on dolly	Yamaha	CVP705B & SPC204765 (dolly)	\$6,514.80
20	Digital Piano, With bench, on dolly	Yamaha	CVP809B & J4004C (dolly)	\$9,895.77
<b>Group 4</b>				
11a	Bongos	Latin Percussion	LPA601AW	\$93.65
11b	Bongos stand	Latin Percussion	LPA245	\$77.91
<b>Group 5 - Items 9a, 9b and 9c will be awarded together as a set</b>				
9a	Wireless Handheld Microphone Body Transmitter, Amplification of solo voice. G3 handheld transmitter with e835 cardioid dynamic capsule <b>(awarded with 9b and 9c)</b>	Sennheiser	EW1835G4-A (replaces G3 as G3 was discontinued by mfg)	\$520.91
9b	Wireless Handheld Microphone Handheld Receiver, Amplification of solo voice. G3 rack-mountable diversity receiver	Sennheiser	EW1835G4-A (replaces G3 as G3 was discontinued by mfg)	See 9a
9c	GA3 Rack Kit, 516-558 MHz	Sennheiser	GA3	See 9a
10	Wireless Ear set Microphone, Vocal ear set microphone - Beige, Tan, or Black (receiver & bodypack transmitter purchased separately) - Blue band (high overload), must indicate the wireless system being used for correct connector	Countryman	E6OW5T1SR	\$364.41
19a	Speaker Stand Storage Bag <b>(awarded with 19b)</b>	On Stage	STDBG	\$57.90
19b	Speaker Stand – pair <b>(awarded with 19a)</b>	Yamaha	SS238C	\$92.57





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514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

May 13, 2022

Ms. Bryce Sarabia  
Universal Melody Online, LLC  
dba Brook Mays Music  
8605 John Carpenter Frwy.  
Dallas, TX 75247

Dear Ms. Sarabia:

This is to advise you that the award to your company for **IFB B1924, General Music, Choral Instruments and Equipment** as shown on the attached page has been renewed with approved price increases. Discontinuation of Items #25 and #26 are indicated in red.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **June 1, 2022 through May 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Debbie Mosher at 770-590-4522** or [debbie.mosher@cobbk12.org](mailto:debbie.mosher@cobbk12.org). The **Fine Arts Department** contact is **Joseph Woodruff at 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

dgm

cc: Accounts Payable  
Joseph Woodruff  
Thomas Marshall  
Kyle Matthews

---

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**SUPERINTENDENT**

Chris Ragsdale

IFB B1924, General Music, Choral Instruments and Equipment  
 Renewal Award Letter, Page 2  
 Universal Melody Online, LLC  
 dba Brook Mays Music  
 Vendor-PO Mailing #: 100253  
 Vendor Phone #: 214-905-8614  
 Vendor Email: [brycesarabia@brookmays.com](mailto:brycesarabia@brookmays.com)

Group 4				
#	Description	Brand	Model Number	Price
5	Gong w/ stand & mallet, 12"	Zildjian	P0565	\$95.00
6a	Thunder sheet, 26" x 18"	Sabian	52604	\$218.00
6b	Thunder sheet, 26" x 18" Stand	Sabian	61005	\$180.00
9	Congas, 10" & 11" with stand	Latin Percussion	LPA646	\$450.00
10a	Bongos ( <i>awarded with 10b</i> )	Latin Percussion	LPM199AW	\$60.00
10b	Bongos Stand	Latin Percussion	M245	\$142.00
18	Rotary Timpani, 12" with adjustable legs and mallet	Studio 49	DP 300P	\$600.00
19	Rotary Timpani, 14" with adjustable legs and mallet	Studio 49	DP 350P	\$625.00
20	Rotary Timpani, 16" with adjustable legs and mallet	Studio 49	DP 400	\$700.00
21	Rotary Timpani, 18" with adjustable legs and mallet	Studio 49	DP 450	\$775.00
25	World Percussion Set, Instrument included: 4-10" tunable tubanos, 7-12" tunable tubanos, 4-14" tunable tubanos, 1-12" djembe, 2-talking drums & 2 mallets, 3-16" pretuned hand drums, 2-bongos, 10-Senor Kelly shakers, 3-guiros, 3-claves, 3-maracas, 1-medium gankogui, 1-large gankogui, 2-shakeres, 2-cowbells, 1-standing ngoma, 1-World Music Drumming classroom kit (video, teacher's manual, and student enrichment book).	Remo	PP-WMDC-AA	\$4,405.56
26	World Percussion Set, Instrument included: 3-10" tunable tubanos, 7-12" tunable tubanos, 3-14" tunable tubanos, 1-12" djembe, 2-talking drums & 2 mallets, 2-16" pretuned hand drums, 2-bongos, 8-Senor Kelly shakers, 2-guiros, 2-claves, 2-maracas, 1-medium gankogui, 1-large gankogui, 2-shakeres, 2-cowbells, 1-standing ngoma, 1-World Music Drumming classroom kit (video, teacher's manual, and student enrichment book).	Remo	PP-WMDC-BB	\$3,868.60



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[www.cobbk12.org](http://www.cobbk12.org)

May 13, 2022

Ms. Julie Evers  
Wenger Corporation  
555 Park Drive  
Owatonna, MN 55060

Dear Ms. Evers:

This is to advise you that the award to your company for **IFB B1924, General Music, Choral Instruments and Equipment** as shown on the attached pages has been renewed with approved price increases.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **June 1, 2022 through May 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Debbie Mosher at 770-590-4522** or [debbie.mosher@cobbk12.org](mailto:debbie.mosher@cobbk12.org). The **Fine Arts Department** contact is **Joseph Woodruff at 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

dgm

cc: Accounts Payable  
Joseph Woodruff  
Thomas Marshall  
Kyle Matthews

---

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**SUPERINTENDENT**

Chris Ragsdale

IFB B1924, General Music, Choral Instruments and Equipment  
Renewal Award Letter, Page 2  
Wenger Corporation  
Vendor-PO Mailing #: 100314  
Vendor Phone #: 800-733-0393  
Vendor Email: [Julie.evers@wengercorp.com](mailto:Julie.evers@wengercorp.com)

Group 6				
#	Description	Brand	Model Number	Price
1	Student chair, 16", black seat, back & frame	Wenger	0935121	\$79.00
2	Student chair, 17.5", black seat, back & frame	Wenger	0936121	\$79.00
3	Student chair, 18.5", black seat, back & frame	Wenger	0937121	\$79.00
4	Nota standard chair 17.5", black seat, back & frame	Wenger	0333231	\$101.00
5	Nota standard chair 19", black seat, back & frame	Wenger	0335231	\$101.00
6	Nota standard chair 20.5", black seat, back & frame	Wenger	0330000.205BKBK	\$101.00
7	Chair store & move cart, Chair cart	Wenger	127A661	\$418.00
8	Music stand, Classic 50 stand	Wenger	039E500	\$58.00
9	Conductor's System: System includes Flex® stand w/storage baskets, double podium, upholstered Traditional Conductor's Chair with black fabric. System with polycarbonate desk. which includes double podium, chair, Flex® stand	Wenger	236C001.119	\$2,801.00
10	Conductor's System: System includes Flex® stand w/storage baskets, double podium, upholstered Traditional Conductor's Chair with black fabric. System with graphite desk: includes double podium, chair, Flex® stand	Wenger	236C001.104	\$2,801.00
11	Flex Conductor stand with polycarbonate desk	Wenger	236C002	\$828.00
12	Flex Conductor stand with high pressure graphite desk	Wenger	236C011	\$828.00
13	Optional baskets to conductor stand	Wenger	236C006	\$137.00
14	Conductor's Chair, Traditional with black fabric	Wenger	157F091	\$848.00
15	Double podium with rail	Wenger	1110302	\$1,343.00
16	Base podium	Wenger	158E002	\$739.00
17	Upper podium with rail	Wenger	158E001	\$799.00
18	Platinum Reversible Markerboard, Porcelain Both Sides, 40" x 30"	Wenger	174A300.50	\$921.00
19	Platinum Reversible Markerboard, Porcelain/Cork, 40" x 30"	Wenger	174A300.51	\$866.00
20	Platinum Reversible Markerboard, Porcelain both sides w/music staves, 40" x 30"	Wenger	174A300.52	\$1,103.00
21	Platinum Reversible Markerboard, Porcelain Both Sides, 4' x 6'	Wenger	174A300.60	\$1,328.00
22	Platinum Reversible Markerboard, Porcelain/Cork, 4' x 6'	Wenger	174A300.61	\$988.00
23	Platinum Reversible Markerboard, one side porcelain, one side porcelain with music staves.	Wenger	174A300.62	\$1,571.00
26	Mountable music notation whiteboard, 4' x 6'	Wenger	174A101.22	\$1,022.00
27	Mountable music notation whiteboard, 4' x 8'	Wenger	174A101.23	\$1,275.00
28	Music library system, 7 shelf unit, with end unit, List Laminate Color: Oyster, Wenger Maple, Cherry, Solar Oak, Pebble, Fusion Maple, Evening Tigris (1 unit...standard shelf size)	Wenger	173G700.145	\$2,154.00
29	Music library system, 6 shelf unit, with end unit. List laminate color: Oyster, Wenger Maple, Cherry, Solar Oak, Pebble, Fusion Maple, Evening Tigris (1 unit...standard shelf size)	Wenger	173G600.121	\$2,114.00
30	Mobile Media Storage Cabinet, 1 column standard cabinet with one 4" drawer, one adjustable shelf and one slide out shelf. Key lock. List laminate color: Oyster, Wenger Maple, Cherry, Solar Oak, Pebble, Fusion Maple, Evening Tigris	Wenger	258A011.196	\$1,385.00

IFB B1924, General Music, Choral Instruments and Equipment  
Renewal Award Letter, Page 3  
Wenger Corporation  
Vendor-PO Mailing #: 100314  
Vendor Phone #: 800-733-0393  
Vendor Email: [Julie.evers@wengercorp.com](mailto:Julie.evers@wengercorp.com)

Group 6 – Cont.				
#	Description	Brand	Model Number	Price
31	Mobile Media Storage Cabinet. 2 column unit, 1st column w/file drawer, two 4" drawers and 1 adjustable shelf. 2nd column w/7 unit rackmount including power strip. Key lock. List laminate color: Oyster, Wenger Maple, Cherry, Solar Oak, Pebble, Fusion Maple, Evening Tigris	Wenger	258A012.555	\$2,452.00
32	Select Lab Workstation, 50". Fixed height w/casters, 4 unit rackmount, one 6 outlet rack mount power strip, music holder and lower shelf. List laminate color: Oyster, Wenger Maple, Cherry, Solar Oak, Pebble, Fusion Maple, Evening Tigris	Wenger	225D110.152	\$1,516.00
33	Select Lab Workstation, 62". Fixed height w/casters, 4 unit rackmount, one 6 outlet rack mount power strip, music holder and lower shelf. List laminate color: Oyster, Wenger Maple, Cherry, Solar Oak, Pebble, Fusion Maple, Evening Tigris	Wenger	225D110.153	\$1,700.00
34	Choral risers, 3-step signature	Wenger	098G053	\$1,615.00
35	Choral risers, 4-step signature	Wenger	098G054	\$2,186.00
36	Choral risers, Signature siderail	Wenger	098G541	\$676.00
37	Flipform choral risers, Blue	Wenger	025D002	\$1,022.00
38	Flipform choral risers, Green	Wenger	025D003	\$1,022.00
39	Flipform choral risers, Yellow	Wenger	025D004	\$1,022.00
40	Flipform choral risers, Grey	Wenger	025D027	\$1,022.00
41	Flipform choral risers, Black	Wenger	025D028	\$1,022.00
42	Acoustical Shells, Legacy Classic, Rectangular Canopy, Wood Grain-Harvest Maple	Wenger	186L055.101	\$3,542.00
43	Acoustical Shells, Legacy Classic, Tapered Canopy, Wood Grain Harvest Maple	Wenger	186L054.101	\$3,542.00
44	Acoustical Shells, Legacy Classic, Rectangular Canopy, Standard Oyster Laminate	Wenger	186L055.100	\$3,320.00
45	Acoustical Shells, Legacy Classic, Tapered Canopy, Standard Oyster Laminate	Wenger	186L054.100	\$3,320.00
46	Acoustical Shells, Legacy Basic with standard oyster laminate, Rectangular Canopy	Wenger	186J053	\$2,394.00
47	Acoustical Shells, Legacy Basic with standard oyster laminate, Tapered Canopy	Wenger	186J052	\$2,394.00
48	Acoustical Shells, Travelmaster base panel	Wenger	L015	\$1,309.00
49	Acoustical Shells, Travelmaster filler panel	Wenger	L035	\$714.00
50	Choral Mobile Folio Cabinet, Four-column, w/o doors. List laminate color: Oyster, Wenger Maple, Cherry, Solar Oak, Pebble, Fusion Maple, Evening Tigris	Wenger	146M024.112	\$1,546.00
51	Choral Mobile Folio Cabinet 1.5" spacing. Two-column, w/o doors. List laminate color: Oyster, Wenger Maple, Cherry, Solar Oak, Pebble, Fusion Maple, Evening Tigris	Wenger	146M022.109	\$1,174.00
52	Guitar storage rack, holds 20 guitars. List laminate color: Oyster, Wenger Maple, Cherry, Solar Oak, Pebble, Fusion Maple, Evening Tigris	Wenger	148J006.101	\$1,364.00

IFB B1924, General Music, Choral Instruments and Equipment  
 Renewal Award Letter, Page 4  
 Wenger Corporation  
 Vendor-PO Mailing #: 100314  
 Vendor Phone #: 800-733-0393  
 Vendor Email: [Julie.evers@wengercorp.com](mailto:Julie.evers@wengercorp.com)

<b>Group 6 cont.</b>				
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model Number</b>	<b>Price</b>
53	IPad stand, tablet stand for iPad	Wenger	040A149	\$119.00
54	Music sorting rack with doors. List laminate color: Oyster, Wenger Maple, Cherry, Solar Oak, Pebble, Fusion Maple, Evening Tigris	Wenger	173E050.117	\$1,450.00
55	Rack and Roll Garment Rack, 6'	Wenger	028B002	\$1,083.00
56	Deck & Rail Cart, Universal Deck & Rail Cart	Wenger	113J001	\$713.00
<b>Other</b>				
<b>#</b>	<b>Description</b>	<b>Discount</b>		
1	Percent Discount for Related Items	5% - 20% Balance of Line Option Discount		
2	Additional information	No Credit/P-Card Fee		



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Marietta, GA 30060  
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[www.cobbk12.org](http://www.cobbk12.org)

May 13, 2022

Ms. Beth Villhauer  
West Music Company, Inc.  
1212 5<sup>th</sup> Street  
Coralville, IA 52241

Dear Ms. Villhauer:

This is to advise you that the award to your company for **IFB B1924, General Music, Choral Instruments and Equipment** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **June 1, 2022 through May 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Debbie Mosher at 770-590-4522** or [debbie.mosher@cobbk12.org](mailto:debbie.mosher@cobbk12.org). The **Fine Arts Department** contact is **Joseph Woodruff at 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

dgm

cc: Accounts Payable  
Joseph Woodruff  
Thomas Marshall  
Kyle Matthews

---

**BOARD OF EDUCATION**

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**SUPERINTENDENT**

Chris Ragsdale

IFB B1924, General Music, Choral Instruments and Equipment  
 Renewal Award Letter, Page 2  
 West Music Company, Inc.  
 Vendor-PO Mailing #: 100569  
 Vendor Phone #: 800-397-9378  
 Vendor Email: [bids@westmusic.com](mailto:bids@westmusic.com)

<b>Group 4</b>				
<b>#</b>	<b>Description</b>	<b>Brand</b>	<b>Model Number</b>	<b>Price</b>
2	Hand Drums, Pretuned set (8",10",12",14",16",22")	Remo	HD-8900-05	\$138.29
3	Hand drums, Tuneable 12" & 10"	Studio 49	RT250/RT300	\$201.49
7	Ocean Drum, 16"	Remo	ET-0216-10	\$50.73
8	Finger Cymbals, 2.4"	Zildjian	P0771	\$23.85
12	Tubanos, pre-tuned, 26" x 10"	Remo	TU-0510-09	\$118.43
13	Tubanos, pre-tuned, 26" x 12"	Remo	TU-0512-09	\$132.04
14	Tubanos, pre-tuned, 26" x 14"	Remo	TU-0514-09	\$152.05
15	Djembe, 12"	Remo	DJ001205	\$204.47
16	Djembe, 14"	Remo	DJ001405	\$232.54
17	Djembe, 16"	Remo	DJ001605	\$268.62
23a	Brass Bar Chime Tree, with mallet (awarded with 23b)	Latin Percussion	LP 449C	\$90.62
23b	Brass Bar Chime Tree mount	Latin Percussion	LP 236P	\$22.77
<b>Other</b>				
<b>#</b>				
1	Percent Discount for Related Items	9% discount below published website pricing (www.westmusic.com). Gameplan materials and Wenger brand items are excluded from the discount. Free shipping except on items with oversize shipping rates.		5-30 days for most items
2	Additional information	No Credit/P-Card Fee		