



*One Team, One Goal: Student Success*

514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

December 1, 2021

Mr. Shannon Phillips  
Design Team Sign Company  
255 Old Morris Chapel Road  
Adamsville, TN 38310

Dear Mr. Phillips:

This is to advise you that the award to your company for **IFB B1912, LED Message Board Signs** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **January 1, 2022, through December 31, 2022** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Lorri Latif at 770-426-3365** or [lorri.latif@cobbk12.org](mailto:lorri.latif@cobbk12.org). The **SPLOST Department** contact is **Paul Osterholt at 770-514-3809**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

||

Attachment

cc: Accounts Payable  
Paul Osterholt  
Thomas Marshall  
Deborah Stinchcomb

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**BOARD OF EDUCATION**

Randy Scamihorn, *Chair* • David Banks, *Vice Chair*  
Jaha Howard • Leroy Tre' Hutchins • David Chastain • Charisse Davis • Brad Wheeler

**SUPERINTENDENT**

Chris Ragsdale

IFB B1912, LED Message Board Signs  
Renewal Award Letter, Page 2  
Design Team Sign Company  
Vendor-PO Mailing #105780  
Vendor E-Mail: [sphillips@designteam.net](mailto:sphillips@designteam.net)  
Vendor Phone: 731-438-7331

Item #	Group 1 – Labor	Rate Per Hour/Person
1	Architect/Engineer	\$125.00
2	Graphic Designer	\$60.00
3	LED Sign Technician	\$99.00
4	Cement Finishers	\$65.00
5	Electrical	\$99.00
6	Equipment Operator	\$45.00
7	General Labor	\$99.00
8	Landscaper	\$45.00
9	Mason Worker	\$60.00
10	Production Manager	\$65.00
11	Painting	\$45.00
12	Welder	\$45.00
Item #	Group 2- LED Message Board	Price Per Sq. Ft.
1	Message Board including 5 yr. parts & onsite labor warranty	\$738.36
2	Header	\$95.00
Item #	Group 3 – Equipment (exclusive of operator)	Daily Rate
1	Truck Rate	\$1,400.00
2	Man Lift	\$1,400.00
Description - Group 4 – Equipment Rental (exclusive of operator, not listed above)		Percent
Cost plus maximum percentage markup for rentals.		20%
Description - Group 5 – Materials		Percent
Cost plus maximum percentage markup for all materials.		30%
Description - Group 6 – Related Items		Hourly Rate
Fee structure for additional, related services that may be needed during the award period.		1 man & Lift Truck-\$99.00/ hr. 2 men & Lift Truck - \$175.00/ hr.



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December 1, 2021

Mr. Ryan Anderson  
Johannes Holdings LLC dba FASTSIGNS  
3435 Breckinridge Blvd Ste. 130  
Duluth, GA 30096

Dear Mr. Anderson:

This is to advise you that the award to your company for **IFB B1912, LED Message Board Signs** as shown on the attached page has been renewed.

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Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

||

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Thomas Marshall  
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**SUPERINTENDENT**

Chris Ragsdale

Renewal Award Letter, Page 2  
 IFB B1912, LED Message Board Signs  
 Johannes Holdings d.b.a. FASTSIGNS Duluth  
 Vendor-PO Mailing #105781  
 Vendor E-Mail: [ryan.anderson@fastsigns.com](mailto:ryan.anderson@fastsigns.com)  
 Vendor Phone: 770-851-0092

Item #	Group 1 - Labor	Rate Per Hour/Person
1	Architect/Engineer	\$150.00
2	Graphic Designer	\$125.00
3	LED Sign Technician	\$125.00
4	Cement Finishers	\$125.00
5	Electrical	\$125.00
6	Equipment Operator	\$150.00
7	General Labor	\$120.00
8	Landscaper	\$120.00
9	Mason Worker	\$120.00
10	Production Manager	\$150.00
11	Painting	\$120.00
12	Welder	\$120.00
Item #	Group 2- LED Message Board	Price Per Sq. ft.
1	Message Board including 5 yr. parts & onsite labor warranty	\$550.00
2	Header	\$131.25
Item #	Group 3 – Equipment (exclusive of operator)	Daily Rate
1	Truck Rate	\$250.00
2	Man Lift	\$150.00
Description - Group 4 – Equipment Rental (exclusive of operator, not listed above)		Percent
Cost plus maximum percentage markup for rentals.		25%
Description - Group 5 – Materials		Percent
Cost plus maximum percentage markup for all materials.		50%
Description - Group 6 – Related Items		Hourly Rate
Fee structure for additional, related services that may be needed during the award period.		Permitting-\$300.00 flat rate Structural approval \$375 flat rate



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December 1, 2021

Mr. Sabir Jooma  
Metro LED LLC  
4224 Northeast Expressway  
Atlanta, GA 30340

Dear Mr. Jooma:

This is to advise you that the award to your company for **IFB B1912, LED Message Board Signs** as shown on the attached page has been renewed.

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Sincerely,

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**SUPERINTENDENT**

Chris Ragsdale

IFB B1912, LED Message Board Signs  
Renewal Award Letter, Page 2  
Metro LED LLC  
Vendor-PO Mailing #102574  
Vendor E-Mail: [mikes@metroled.com](mailto:mikes@metroled.com)  
Vendor Phone: 678-221-8866

Item #	Group 1 - Labor	Rate Per Hour/Person
1	Architect/Engineer	\$175.00
2	Graphic Designer	\$45.00
3	LED Sign Technician	\$75.00
4	Cement Finishers	\$50.00
5	Electrical	\$75.00
6	Equipment Operator	\$30.00
7	General Labor	\$25.00
8	Landscaper	\$25.00
9	Mason Worker	\$50.00
10	Production Manager	\$125.00
11	Painting	\$40.00
12	Welder	\$75.00
Item #	Group 2- LED Message Board	Price Per sq. ft.
1	Message Board including 5 yr. parts & onsite labor warranty	\$310.00
2	Header	\$50.00
Item #	Group 3 – Equipment (exclusive of operator)	Daily Rate
1	Truck Rate	\$125.00
2	Man Lift	\$250.00
Group 4 – Equipment Rental (exclusive of operator, not listed above)		Percent
Cost plus maximum percentage markup for rentals.		5%
Group 5 – Materials		Percent
Cost plus maximum percentage markup for all materials.		15%