



# COBB COUNTY SCHOOL DISTRICT

*One Team, One Goal: Student Success*

514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

September 1, 2022

Mr. David Palombo  
Barbizon Charlotte Inc.  
1016 McClelland Court  
Charlotte, NC 28206

Dear Mr. Palombo:

This is to advise you that the award to your company for **RFQ #Q2020005, Lighting and Sound System Training** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Request for Quote and with your pricing remaining firm from **October 1, 2022 through September 30, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Lorri Mathews at 770-426-3365 or [lorri.mathews@cobbk12.org](mailto:lorri.mathews@cobbk12.org)**. The **K-12 General & Choral Music, Theatre, and Dance** contact is **Joseph Woodruff at 770-426-3404**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

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cc: Joseph Woodruff  
Thomas Marshall  
Kyle Matthews  
Lynne Williams  
Mary Waymire

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Chris Ragsdale

Renewal Award Letter, Page 2  
 RFQ Q2020005, Lighting and Sound System Training  
 Barbizon Charlotte Inc. (Vendor-PO Mailing #102080-2)  
 Vendor Phone Number: 678-387-5563  
 Vendor Email: [dpalombo@barbizon.com](mailto:dpalombo@barbizon.com)

#	Description	Cost/Rate
1	Standard Hourly Rate for On-site Training and Support as required in Section 2.0	\$85.00/HR
2	Overtime Hourly Rate for On-site Training and Support as required in Section 2.0	\$170.00/HR
3	Standard Rate for Technical Phone Support	No Charge
4	Provide hours of operation for phone support noted in #3	8:30 AM- 5:30 PM
5	Does vendor guarantee the same pricing and terms for other CCSD locations not specifically noted in this Request for Quote	Yes
6	Expected response time to training date requests	1 Business Day
7	Expected response time to phone support requests	Same Business Day
8	Types and Brands of equipment training provided for:	Strand, ETC, Leviton, and Audio Equipment
9	Describe any additional fees that CCSD may incur	Travel During Normal Business Hours= 1 HR Travel Per Trip @ \$60.00 After Hours = 1 HR Travel Per Trip @ \$85.00