



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

May 27, 2022

Mr. Warren Mancherian
Jaxx Pest Control Services, LLC
4401 Baker Grove Rd., STE 420
Acworth, GA 30101

Dear Mr. Mancherian:

This is to advise you that your company has been awarded the following items from Cobb County School District **RFP P2922, Pest Control** as shown on the attached pages.

This award is in accordance with the terms and conditions of the Request for Proposal and with your pricing remaining firm from **June 1, 2022 through May 31, 2023** with an option to renew. Your prompt payment discount of 5% net 10 will be considered for accounting purposes. This award letter is not an official order.

If you have any questions about this award, please contact **Jeanette Gray at 770-426-3362 or jeanette.gray@cobbk12.org**. The **Maintenance Department contact is Kris Hough, 770-426-3425** and the **Food and Nutrition Services Department contact is Ellie Tsagaratos, 770-426-3466**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

jmg

cc: Accounts Payable
Ellie Tsagaratos
Kris Hough
Thomas Marshall
Kyle Matthews
Mary Waymire

BOARD OF EDUCATION

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RFP P2922, Pest Control
Award Letter
Jaxx Pest Control Services, LLC
Vendor-PO Mailing #: 102737
Vendor Contact Phone #: 678-382-4069 (Ann Mancherian)
Vendor Contact Email: annm@jaxxpestcontrol.com
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Terms:

5% Net 10

#	Description	Cost w/o discount		Cost w/discout	
		Monthly per Site	Yearly per Site	Monthly per Site	Yearly per Site
1	School Food Service Areas (approx. 111 areas) Cost to furnish all materials and labor for Pest Control Services as specified in this proposal for the contract period excluding bed bugs and termites.	\$27.00	\$324.00	\$25.65	\$307.80
2	Each CCSD Facility (approx. 122 schools and 14 auxiliary buildings) Cost to furnish all materials and labor for Pest Control Services as specified in this proposal for the contract period excluding bed bugs and termites.	\$78.00	\$936.00	\$74.10	\$889.20
#	Description	Cost per Classroom		Cost per Classroom	
3	Bed Bugs - Cost to furnish all materials and labor for the treatment of Bed Bugs on an as-needed basis.	\$400.00		\$380.00	
#	Description	Cost per Linear Foot		Cost per Linear Foot	
Termites – Cost to furnish all materials and labor for the treatment of outside perimeter wall					
4	Trenching and treating	\$8.00		\$7.60	
5	Drilling and treating under adjacent concrete slabs, sidewalks, entryways, etc.	\$10.00		\$9.50	
#	Description	Cost per Linear Foot		Cost per Linear Foot	
Spot treatments of known subterranean termite infestations					
6	Drilling and treating under bare concrete floors.	\$10.00		\$9.50	
7	Drilling and treating under concrete floors covered with carpet and/or vinyl tile.	\$10.00		\$9.50	
8	Treatment of outside perimeter walls: Trench and treat along foundation wall and drill and treat voids.	\$8.00		\$7.60	
#	Description	Cost per Hour		Cost per Hour	
9	Mosquitoes – Cost per hour to spray for mosquitoes (cost should include equipment and materials).	\$125.00		\$118.75	

RFP P2922, Pest Control

Award Letter

Jaxx Pest Control Services, LLC

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#	Description	Discount/Hourly Rate
10	Per Section 7.8 of the Special Terms & Conditions, in the event CCSD has failed to include an item(s), responding vendors are asked to provide a fee structure for additional, related items that may be purchased during the award period. Vendors are to identify the pricing source and the associated fee structure in the space to the right.	Live animal trapping per trap set fee - \$100.00 (raccoon, woodchuck, opossum, squirrel, coyote) daily trap check - \$45.00 Animal removal included * Birds and bats require exclusion services which are quoted on a per job basis
11	Per Section 7.9 of the Special Terms & Conditions, in the event CCSD has failed to anticipate all service needs, responding vendors are asked to provide a fee structure for additional, related services that may be needed during the award period. Vendors are to provide an hourly rate in the space to the right for service needs that may be identified at a later date. If there are different rates, please provide any/all rate information.	\$125.00/hr for labor services per technician