

#	Physicals and Drug Testing Services	Poss. Pts.	Caduceus		Concentra		Peachtree Immediate Care		SiteMed		*USA Mobile	
			Pts	Comments	Pts	Comments	Pts	Comments	Pts	Comments	Pts	Comments
<b>1</b>	<b>Requirements, Special Terms &amp; Conditions, Section 6.7, pgs 11-13</b>	<b>37</b>	<b>27</b>		<b>35.25</b>		<b>33.75</b>		<b>23.75</b>		<b>29.5</b>	
6.7.1	List the hours your medical facility and staff are available to provide services to the Entitie(s) to include after-hours drug testing.	2	1		2		2		1		2	
6.7.2	How much notice will your company provide to the Entitie(s) for holidays or other special events, and if there is a change to your company's regular office hours?	1	0.5		1		1		0.25		1	
6.7.3	Describe average waiting time between arrival at the clinic and the time services are rendered.	2	0.5		0.5		2		1.5		2	
6.7.4	Who conducts the actual physical examination?	3	1.5		3		3		1.5		0	N/A
6.7.5	Who conducts routine measurements and laboratory testing? Are all results reviewed and signed by a licensed physician? Would exceptions to your policies be approved by the Entitie(s) staff in writing?	3	2		3		2		1		3	
6.7.6	Explain how test results are verified for accuracy to eliminate the need for retesting?	2	2		2		2		0		2	
6.7.7	Explain the process for sending examination results (i.e.; an indication of "pass", "fail", or "conditional pass with reasonable accommodation") to the Human Resources Department and the length of time to transmit the results.	3	3		3		3		2.5		3	
6.7.8	Are physicians available during normal working hours (8:00 a.m. - 5:00 p.m., Monday through Friday) as a contact source to respond to questions from the Entitie(s) staff relating to medical examinations and services?	3	3		3		3		3		3	
6.7.9	Explain how your company maintains complete records on each individual examined. Are records confidential and are they available only to your company, and those Entitie(s)' employees (i.e. managers, supervisors, etc.) with a specific job-related need for such information.	3	3		3		3		3		3	
6.7.10	Does your company have equipment and personnel for back-up and/or emergencies to assure prompt scheduling of medical examinations?	1	0.5		1		1		1		1	
6.7.11	The Entitie(s) may require expert medical advice and consultation (including research results and recommendations) on occasion for determining new or revising existing medical guidelines or changes in medical procedures and examinations for future specifics needs. Explain how these services would be handled.	2	0.5		2		2		1.5		2	
6.7.12	Explain how invoices are reviewed to ensure that only charges are for services requested by the Entitie(s). How often are invoices sent to the appropriate Entitie(s)?	2	1		2		2		1		2	

COBB COUNTY SCHOOL DISTRICT  
RFP 13-18, PHYSICALS AND DRUG TESTING

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			Pts	Comments	Pts	Comments	Pts	Comments	Pts	Comments	Pts	Comments
6.7.13	Explain your billing system. Does your system allow bills to be itemized for CCSD and CCG?	2	1.5		2		2		1.5		2	
6.7.14	What is the turnaround time of drug screens on negative results? What is the turnaround time of drug screens on potential positive results? How is the chain of custody paperwork labeled to correctly identify the individual that was tested and list the Entitie(s) as the employer?	2	2		2		2		2		2	
6.7.15	Describe how often post offer physical, fitness for duty or return to work paperwork is reviewed to ensure that it is complete and accurate. How are the results provided to the Entitie(s) and what is the timeframe for submitting? Are hard copies provided on an as-needed basis?	2	2		2		1		1.5		0	N/A
6.7.16	Are Injury Utilization Reports provided to the Entitie(s) for review?	1	0.5		1		1		0		0	N/A
6.7.17	Describe a situation when a part time physician would see the Entitie(s)' employees?	1	1		1		1		1		1	
6.7.18	List any reports your company can provide to the Entitie(s) and how often the reports are printed, i.e. weekly, quarterly, on an as-needed basis. Include copies of reports with your response.	1	1		1		0.5		0.5		0.5	
6.7.19	Are there any value-added items/services the CCSD qualifies for participating in as a result of this proposal? Note that CCSD will be the sole determinant as to what is considered value added to the District.	1	0.5		0.75		0.25		0		0	
<b>2.0</b>	<b>Vendor Questionnaire, Section 12.0, pgs 18-20</b>	<b>9</b>	<b>8</b>		<b>9</b>		<b>7</b>		<b>6</b>		<b>6</b>	
1	How long in business	2	2		2		2		2		1	
2	Background	2	2		2		2		2		2	
3	Bus w/other schools	3	2		3		1		0		1	
4	Extend pricing	1	1		1		1		1		1	
5	Point of Contact during Eval	1	1		1		1		1		1	
6	Point of Contact for Purchase Orders	0										
7	Types of Payment	0										
8	Types of payment not checked	0										
9	Which type (s) would you consider?	0										
10	Do prices include costs associated with various payment?	0										
11	Associated Cost to be added to the prices?	0										
12	Comments	0										
<b>3.0</b>	<b>References</b>	<b>9</b>	<b>6</b>		<b>9</b>		<b>3</b>		<b>9</b>		<b>9</b>	
	<b>Non-Cost Subtotal</b>	<b>55</b>	<b>41.00</b>		<b>53.25</b>		<b>43.75</b>		<b>38.75</b>		<b>44.50</b>	
<b>4.0</b>	<b>Cost</b>	<b>45</b>	<b>**</b>		<b>**</b>		<b>**</b>		<b>**</b>		<b>**</b>	
	<b>TOTAL</b>	<b>100</b>	<b>41.00</b>		<b>53.25</b>		<b>43.75</b>		<b>38.75</b>		<b>44.50</b>	

(Lowest Price/R-where "R" represents the cost of proposal currently being ranked) x Points = Score. The non-cost portion of proposals (total of items 1 – 3) can receive a maximum of 55 points. Only non-cost proposals that receive 38.50 points (70% of total non cost score) or more will have the accompanying cost evaluated.

\*USA Mobile does not do physicals. They were scored on drug testing only.

\*\* Awarded to all vendors that met the non-cost portion of the solicitation.