



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

April 22, 2022

Mr. David Etzel
McGrath RentCorp and Subsidiaries
dba Mobile Modular Management Corp.
4301-C Stuart Andrew Blvd.
Charlotte, NC 28217

Dear Mr. Etzel:

This is to advise you that on April 21, 2022 the Cobb County Board of Education approved the renewal of the previous award to your company for **RFP P0620, Portable Classrooms, Basic and Other Services** as shown on the attached pages with approved price increases.

The renewed award is in accordance with the terms and conditions of the Request for Proposal and with your pricing remaining firm from **May 1, 2022 through April 30, 2023**. This renewal award letter is not an official order.

If you have any questions about this renewal award, please contact **Wendy Bell**, at **770-426-3333** or wendy.bell@cobbk12.org. The **SPLOST Department** contact is **Ken Godfrey**, at **770-590-4554**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

wb

cc: Accounts Payable
Nick Parker
Annette Wynn
Ken Godfrey
Scott Trammell
Gene Trull
Thomas Marshall
Kyle Matthews
Mary Waymire

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Renewal Award Letter, Page 2

RFP P0620, Portable Classrooms, Basic and Other Services

McGrath RentCorp and Subsidiaries dba Mobile Modular Management Corp.

(Vendor-PO Mailing #102278)

Phone Number: 404-640-3763

Email Address: wendy.genske@mobilemodular.com

ITEM	DESCRIPTION (Delivery and basic setup included in 1-5)	SIZE	
		24X34	28X65
1	Purchase Portable (provide size & type)	\$62,115.00 *	\$98,575.00 *
2	Monthly lease if less than one year	\$958.00 per month*	\$2,116.00 per month*
3	Annual (1-year) lease	\$869.00 per month*	\$1,879.00 per month*
4	Long term lease (between 1 to 2 years)	\$833.00 per month*	\$1,821.00 per month*
5	Long term lease (more than 2 years)	\$822.00 per month*	\$1,797.00 per month*
*	Delivery and basic set-up (Item #'s 1-5)	*\$6,710.00	*\$7,726.00
6	Demolition and removal of portable classrooms "only"	\$5,377.00	\$6,393.00
7	Demolition and removal of classroom from CCSD property, including skirting, steps, decks, tie downs, anchors, piers and debris	\$9,382.00	\$11,730.00
8	Percentage Markup for Additional Items	Cost plus 15% markup	
9	Hourly rate for Additional Services	See additional cost form for plumbing	
OTHER SERVICES			
ITEM	DESCRIPTION	COST	
1	Building of one (1) deck	\$26.71 per sq. ft.	
2	De-install/Demolition of one (1) deck	\$8.00 per sq. ft.	
3	Building of one (1) set of steps	\$26.71 per sq. ft.	
4	De-install/Demolition of one (1) ramp	\$8.00 per sq. ft.	
5	Building of one (1) ramp	\$26.71 per sq. ft.	
6	De-install/Demolition of one (1) ramp	\$8.00 per sq. ft.	
7	Building of a community deck that attaches two portable classrooms	\$26.71 per sq. ft.	
8	Add lattice skirting for classroom	\$8.00 per sq. ft.	
9	Building of one (1) walkway and one (1) pad per classroom	\$50.02 per sq. ft.	
10	Railings	Wood: \$26.73 per linear ft. Metal: \$10.69 per linear ft.	
11	Relocate single wide classroom, Size 14' x (45'-53'), on-site	\$2,807.00	
12	Relocate single wide classroom, Size 14' x (45'-53'), off-site	\$3,345.00	

OTHER SERVICES - CONTINUED		
13	Relocate A-Buck classroom, Size 24' x 32', on-site	\$5,343.00
14	Relocate A-Buck classroom, Size 24' x 32', off-site	\$6,676.00
OTHER SERVICES - CIVIL		
ITEM	DESCRIPTION	COST
1	Seed/Straw	\$1.00 per sq. ft. (1000 SF min)
2	Bermuda Sod	\$2.61 per sq. ft. (1000 SF min)
3	Site preparation for Seed/Straw or Sod	\$1.54 per sq. ft. (1000 SF min)
4	Grading per cubic yard soil export/import/more on site	\$17.03 per sq. ft. (1000 SF min)
5	Dewatering – create swells around site	\$2.92 per sq. ft. (1000 SF min)
6	GAB installed (possibly for fire lanes)	\$90.06 per ton (18 ton min)
7	Rip Rap installed	\$116.09 per ton (18 ton min)
8	Asphalt Walkway/Pad	0-50 = \$76.32 per sq. ft. 51-150 = \$70.45 per sq. ft.
9	Asphalt Drive (for either fire lanes or driveway)	150-300 = \$46.97 per sq. ft. 301-500 = \$32.88 per sq. ft. 501-800 = \$25.83 per sq. ft. 801-1000 = \$18.79 per sq. ft. 1001> = \$18.68 per sq. ft.
10	Concrete Slab/Sidewalk	0-50 = \$93.94 per sq. ft. 51-150 = \$49.43 per sq. ft. 151-300 = \$29.36 per sq. ft. 301> = \$18.68 per sq. ft.
11	Paint 4" solid stripping along pavement (white, red, or yellow)	\$6.54 per liner foot (500 LF min)
12	4" Galvanize Fencing	0-20 = \$62.23 per liner foot 21-60 = \$38.75 per liner foot 61> = \$28.18 per liner foot
13	8" Galvanize Fencing	0-20 = \$82.19 per liner foot 21-60 = \$52.84 per liner foot 61> = \$46.97 per liner foot
14	4" Black Vinyl Cladded Fencing	0-20 = \$64.24 per liner foot 21-60 = \$41.10 per liner foot 61> = \$30.53 per liner foot
15	Export/Import Soil	Dump Truck - \$201.00 per hour Equipment - \$292.00 per hour

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OTHER SERVICES - ELECTRICAL		
ITEM	DESCRIPTION	COST
1	Electrician – Straight Time	\$100.08 per hour
2	Electrician – Weekend and Overtime	\$150.12 per hour
3	Helper/Laborer – Straight Time	\$60.07 per hour
4	Helper/Laborer – Weekend and Overtime	\$90.06 per hour
5	Hourly rate for other services not named	\$100.08 per hour
6	Evaluate existing electrical panel	\$247.07
7	Equipment Rental Rates (<i>daily and inclusive of operator</i>)	\$2,404.26 (\$300.60 per hour)