



*One Team, One Goal: Student Success*

514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

June 1, 2022

Mr. Gray Amick  
Carolina Biological Supply Company  
2700 York Road  
Burlington, NC 27215

Dear Mr. Amick:

This is to advise you that the award to your company for **RFP P2221, Science Supplies** as shown on the attached page has been renewed with approved price change for shipping highlighted.

This renewed award is in accordance with the terms and conditions of the Request for Proposal and with your pricing remaining firm from **July 1, 2022 through June 30, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this renewal award, please contact **Debbie Mosher at 770-590-4522 or [debbie.mosher@cobbk12.org](mailto:debbie.mosher@cobbk12.org)**. The **Science Department** contact is **Christian Cali, 770-426-3562**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

dgm

cc: Accounts Payable  
Christian Cali  
Thomas Marshall  
Kyle Matthews

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Chris Ragsdale

P2221, Science Supplies  
 Renewal Award Letter, Page 2  
 Carolina Biological Supply Company  
 Vendor-PO Mailing #: 100055  
 Vendor Contact Phone #: 336-207-0662  
 Vendor Contact Email: [gray.amick@carolina.com](mailto:gray.amick@carolina.com)

#	Description	Category Discount
1	Preserved Specimens	10%
2	Micromedia and Live Materials	10%
3	Chemicals	10%
4	General Supplies and Equipment	10%
5	<p>List any exceptions and non-discounted items for each category listed above:</p> <p>This proposal cannot be used in conjunction with any other bid responses, phone or written quotations, price agreements, or promotions. Smithsonian STC products, Building Blocks of Science products, furniture items and accessories, our K-8 curriculum, and Carolina Distance Learning kits are sold at list price. They are ineligible for discounts and subject to shipping and handling fees.</p>	
6	<p>List any additional fees, such as hazardous material charge, that CCSD may be charged:</p> <p>Living and perishable materials, hazardous chemicals, kits containing hazardous chemicals, drop-ship items, and preserved specimens are subject to additional shipping fees. Motor freight shipments are dock delivery only; for inside delivery of motor freight shipments and expedited shipping methods additional fees apply.</p>	
7	<p>Describe any additional discounts offered or a description of any value-added incentives available:</p> <p>Free resources at <a href="http://www.carolina.com">www.carolina.com</a>. Occasional savings opportunities in addition to proposal.</p>	
<p>NOTES:</p> <ul style="list-style-type: none"> <li>* Free standard freight on orders of \$250 or more</li> <li>* Reference Proposal No. P105603</li> <li>* Prices at <a href="http://www.carolina.com">www.carolina.com</a> are subject to increase due to market factors and supply chain issues.</li> </ul>		



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June 1, 2022

Ms. Darlena Ogoke  
Fisher Scientific Company, LLC  
Fisher Science Education Business Unit  
4500 Turnberry Drive, Suite A  
Hanover Park, IL 60133

Dear Ms. Ogoke:

This is to advise you that the award to your company for **RFP P2221, Science Supplies** as shown on the attached page has been renewed.

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Sincerely,

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

dgm

cc: Accounts Payable  
Frank Kowalczyk (Fisher)  
Christian Cali  
Thomas Marshall  
Kyle Matthews

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Chris Ragsdale

P2221, Science Supplies  
 Renewal Award Letter, Page 2  
 Fisher Scientific Company, LLC  
 Fisher Science Education Business Unit  
 Vendor-PO Mailing #: 100114  
 Vendor Contact Phone #: 704-666-0294 (Frank Kowalczyk)  
 Vendor Contact Email: [frank.kowalczyk@thermofisher.com](mailto:frank.kowalczyk@thermofisher.com)

#	Description	Category Discount
1	Preserved Specimens	Up to 33%
3	Chemicals	Up to 35%
4	General Supplies and Equipment	Up to 33%
5	<p>List any exceptions and non-discounted items for each category listed above:</p> <p>Up to 33% off from catalog pricing from current published list prices for our full Fisher Science Education product portfolio. Fisher Science Education items are indicated with an orange "SCIED" tag on our website <a href="http://www.fisheredu.com">www.fisheredu.com</a>. Discount excludes non-catalog, special order, personal protection equipment, and sale/clearance items, special order (refrigerated, frozen or live Products, Life Technologies products, rush shipments, equipment with white glove service, and items that end with "ND".</p> <p>No item will be discounted below Fisher Science Education's cost.            All items are subject to a cost plus 15% safety net.</p>	
6	<p>List any additional fees, such as hazardous material charge, that CCSD may be charged:</p> <p>Free dock to dock delivery on all orders excluding Live, Hazardous and Motor Freight items.            Any special shipping or delivery requirements may incur additional charges.            Motor freight ("MF" suffix items) charges are calculated at the time of your order based on the type of delivery required and weight of the item. Hazardous material fee of \$10.00.</p>	
7	<p>Describe any additional discounts offered or a description of any value-added incentives available:</p> <p>Fisher Science Education Equipment/Lab Furniture – Up to 33% off            Fisher Scientific Research Products – Up to 19% off</p>	
<p>NOTES:</p> <p>* Reference Account #154624-001</p>		



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June 1, 2022

Ms. Sally Lovell  
Flinn Scientific, Inc.  
PO Box 219  
Batavia, IL 60510

Dear Ms. Lovell:

This is to advise you that the award to your company for **RFP P2221, Science Supplies** as shown on the attached page has been renewed.

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Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

dgm

cc: Accounts Payable  
Christian Cali  
Thomas Marshall  
Kyle Matthews

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**SUPERINTENDENT**

Chris Ragsdale

P2221, Science Supplies  
 Renewal Award Letter, Page 2  
 Flinn Scientific, Inc.  
 Vendor-PO Mailing #: 100116-3  
 Vendor Contact Phone #: 800-452-1261  
 Vendor Contact Email: [businessdesk@flinnsci.com](mailto:businessdesk@flinnsci.com)

#	Description	Category Discount
1	Preserved Specimens	15%
3	Chemicals	15%
4	General Supplies and Equipment	15%
5	List any exceptions and non-discounted items for each category listed above:  Live material, lab furniture, technology products, digital items	
6	List any additional fees, such as hazardous material charge, that CCSD may be charged:  Hazardous material charge, freight charge for truck shipments	



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June 1, 2022

Mr. Mark Tringali  
VWR Funding, Inc.  
dba VWR International, LLC  
dba Sargent Welch and Ward's Science  
5100 W. Henrietta Road  
Rochester, NY 14692

Dear Mr. Tringali:

This is to advise you that the award to your company for **RFP P2221, Science Supplies** as shown on the attached page has been renewed.

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Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

dgm

cc: Accounts Payable  
Karol Stephens (Sargent Welch)  
Christian Cali  
Thomas Marshall  
Kyle Matthews

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Chris Ragsdale

P2221, Science Supplies

Award Letter, Page 2

VWR Funding, Inc.

dba VWR International, LLC dba Sargent Welch and Ward's Science

Vendor-PO Mailing #: 102649-3 (Sargent Welch); 102649-2 (Ward's Science)

Vendor Contact Phone #: 770-826-4060 (Karol Stephens)

Vendor Contact Email: [karol.stephens@avantorsciences.com](mailto:karol.stephens@avantorsciences.com)

Sargent Welch		
#	Description	Category Discount
1	Preserved Specimens	35%
2	Micromedia and Live Materials	35%
3	Chemicals	35%
4	General Supplies and Equipment	35%
	List any exceptions and non-discounted items for each category listed above:	
5	All items designated with a price ending in a "9" (i.e. xx.09, \$5.49, 12.89, etc.) will not be eligible for the noted discount. "9" ended prices will ship at list price. All clearance items found on the Sargent Welch website, <a href="http://sargentwelch.com">sargentwelch.com</a> , are not eligible for the noted discount.	
	List any additional fees, such as hazardous material charge, that CCSD may be charged:	
6	Cobb County Schools will have free ground shipping. Free ground shipping excludes expedited freight/shipments, all items shipped by motor freight, and live and temperature sensitive items. Hazardous materials (surcharge) will be charged one (1) flat fee of \$27.50 per order, per shipping location.	
	Describe any additional discounts offered or a description of any value-added incentives available:	
7	Please contact your sales representative (local), Karol Stephens, in regards to large opportunities or product assistance. 770-826-4060 or <a href="mailto:karol.stephens@vwr.com">karol.stephens@vwr.com</a>	