

Cobb County School District
IFB B2106, Translation and Interpretation Services

Company		ALTA Language Services		Barbier International, Inc.		Beacon Link, LLC		eTranslation Services	
Terms		Net 30		Net 30		Net 30		Net 30	
Item	Description	Rate Per Minute	Rate Per Hour	Rate Per Minute	Rate Per Hour	Rate Per Minute	Rate Per Hour	Rate Per Minute	Rate Per Hour
In Person Interpretation									
1	Spanish	NA	\$75; Two hour minimum applies for in-person services. Rate includes travel.	N/A	N/A		55.00 (2 hour minimum)	N/A	N/A
2	Portuguese	NA	95 (Two-hour min)	N/A	N/A		\$100.00	N/A	N/A
3	All Other Languages	NA	95 (Two-hour min)	N/A	N/A		\$100.00	N/A	N/A
4	Hours of Availability	NA	7:30 AM - 8:30 PM EST M-F	N/A	N/A		24/7/365	N/A	N/A
Over-the-Phone Interpretation									
1	Spanish	\$1.65	NA	\$0.65	\$39.00	\$1.25	\$75.00	\$1.20	\$72.00
2	Portuguese	\$1.75	NA	\$0.99	\$59.40	\$1.75	\$100.00	\$1.20	\$72.00
3	All Other Languages	\$1.75	NA	\$0.99	\$59.40	\$1.75	\$100.00	\$3.00	\$130.00
4	Hours of Availability		24/7 (on-demand) \$150.00 minimum for monthly invoices, which will be credited towards the first 1-90 minutes used	NA	24 hours	24 hours	24/7/365	24/7/365	24 hs/day availability Monday to Sunday
Video Remote Interpretation									
1	Spanish	NA	\$65 (Two-hour min)	\$0.65	\$39.00	\$1.25	\$55.00	\$1.75	\$105.00
2	Portuguese	NA	85 (Two-hour min)	\$1.25	\$70.00	\$1.75	\$100.00	\$1.75	\$105.00
3	All Other Languages	NA	85 (Two-hour min)	\$1.50	\$90.00	\$1.75	\$100.00	\$1.75	\$105.00
4	Hours of Availability	NA	7:30 AM - 8:30 PM EST M-F	Pre-Scheduled	Pre-Scheduled	24/7/365	24/7/365	24 hs/day availability	Monday to Sunday
Item	Description	Rate Per Word			Rate Per Word			Rate Per Word	
Document Translation Services									
1	Spanish			\$0.10		\$0.12		\$0.11	
2	Portuguese			\$0.12		\$0.22		\$0.13	
3	All Other Languages			\$0.18		\$0.22		\$0.18	
Additional Hourly Rate				Rate Per Hour			Rate Per Hour		

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Company	ALTA Language Services	Barbier International, Inc.	Beacon Link, LLC	eTranslation Services
Related Services Rate		Desktop Publishing Spanish \$40/hour Desktop Publishing Portuguese \$50/hour Desktop Publishing All Other Languages \$60/hour		DTP RATE: \$50 per hour (depending on the source file to format). Desktop Publishing Services: Desktop Publishing Service (DTP) involves the creation and adaptation of existing documents in view of meeting specific target-language format and layout requirements.

Awarded items highlighted in yellow

Cobb County School District
IFB B2106, Translation and Interpretation Services

		Company	Flix Translations	Fox Translation Services	Global Interpreting Services	Hola Doctor			
		Terms	Net 30	Net 30	Net 30	Net 30			
Item	Description	Rate Per Minute	Rate Per Hour	Rate Per Minute	Rate Per Hour	Rate Per Minute	Rate Per Hour		
In Person Interpretation									
1	Spanish	N/A	N/A		No Bid	N/A	N/A	N/A	\$53.00
2	Portuguese	N/A	N/A		No Bid	N/A	N/A	N/A	\$74.00
3	All Other Languages	N/A	N/A		No Bid	N/A	N/A	N/A	\$74.00
4	Hours of Availability	N/A	N/A		No Bid	N/A	N/A		24/7/365
Over-the-Phone Interpretation									
1	Spanish	\$1.00	\$60.00		No Bid	\$0.95	\$57.00	\$0.58	\$34.80
2	Portuguese	\$1.60	\$96.00		No Bid	\$0.95	\$57.00	\$0.58	\$34.80
3	All Other Languages	\$1.80	\$108.00		No Bid	\$0.95	\$57.00	\$0.58	\$34.80
4	Hours of Availability	Check Language List to see language availability	Check Language List to see language availability		No Bid	24 hours		24/7/365	
Video Remote Interpretation									
1	Spanish	\$1.60	\$96.00		No Bid	\$1.99	\$119.40	\$0.58	\$34.80
2	Portuguese	\$1.80	\$108.00		No Bid	\$1.99	\$119.40	\$0.58	\$34.80
3	All Other Languages	\$1.80	\$108.00		No Bid	\$1.99	\$119.40	\$0.58	\$34.80
4	Hours of Availability	Check Language List to see language availability	Check Language List to see language availability		No Bid	24 hours		24/7/365	
Item	Description	Rate Per Word	Rate Per Word	Rate Per Word	Rate Per Word	Rate Per Word			
Document Translation Services									
1	Spanish	\$0.10		\$0.09		\$0.20		\$0.09	
2	Portuguese	\$0.14		\$0.13		\$0.20		\$0.15	
3	All Other Languages	\$0.20		\$0.13		\$0.20		\$0.20	
Additional Hourly Rate									
		Rate Per Hour	Rate Per Hour	Rate Per Hour	Rate Per Hour	Rate Per Hour			

Cobb County School District
IFB B2106, Translation and Interpretation Services

Company	Flix Translations	Fox Translation Services	Global Interpreting Services	Hola Doctor
Related Services Rate	\$100.00	Multilingual Desk Top Publishing and Formatting is offered at the rate of \$45.00 Per Hour. See attached proposal for details.		ASL = \$84.00 in-person per hour / \$53.00 video remote per hour Desktop Publishing = \$40.00 per hour Braille = 10 per page + shipping

Awarded items highlighted in yellow

**Cobb County School District
IFB B2106, Translation and Interpretation Services**

Company		Idea Language Services, LLC		Languages Translation Services		Latin American Translators Network (LATN)		Lionbridge	
Terms		Net 30		Net 30		Net 30		Net 30	
Item	Description	Rate Per Minute	Rate Per Hour	Rate Per Minute	Rate Per Hour	Rate Per Minute	Rate Per Hour	Rate Per Minute	Rate Per Hour
In Person Interpretation									
1	Spanish	N/A				*2 Hour Minimum	\$46.00*	-	-
2	Portuguese	N/A				*2 Hour Minimum	\$67.00*	-	-
3	All Other Languages	N/A				*2 Hour Minimum	\$76.00*	-	-
4	Hours of Availability	N/A					24/7/365	-	-
Over-the-Phone Interpretation									
1	Spanish	\$0.95	\$57.00	\$1.00		\$0.70*	*15 Min. Minimum	\$0.45	Charges per minute after connecting with an interpreter
2	Portuguese	\$1.50	\$90.00	\$1.50		\$0.85*	*15 Min. Minimum	\$0.55	Charges per minute after connecting with an interpreter
3	All Other Languages	\$1.50	\$90.00	\$1.75		\$0.85*	*15 Min. Minimum	\$0.89	Charges per minute after connecting with an interpreter
4	Hours of Availability	24/7		Sundays -Fridays, 24/6		24/7/365		24/7/365	Charges per minute after connecting with an interpreter
Video Remote Interpretation									
1	Spanish	\$1.50	\$90.00	\$1.00		\$1.25*	*15 Min. Minimum	-	-
2	Portuguese	\$3.50	\$210.00	\$1.50		\$1.50*	*15 Min. Minimum	-	-
3	All Other Languages	\$3.50	\$210.00	\$1.75		\$1.50*	*15 Min. Minimum	-	-
4	Hours of Availability	24/7		Sundays -Fridays, 24/6		24/7/365		-	-
Item	Description	Rate Per Word		Rate Per Word		Rate Per Word		Rate Per Word	
Document Translation Services									
1	Spanish	\$0.07		\$0.10		\$0.14/300 Word Minimum		-	
2	Portuguese	\$0.09		\$0.14		\$0.24/ 300 Word Minimum		-	
3	All Other Languages	\$0.17		\$0.20		\$0.25/ 300 Word Minimum		-	
Additional Hourly Rate		Rate Per Hour		Rate Per Hour		Rate Per Hour		Rate Per Hour	

Cobb County School District
IFB B2106, Translation and Interpretation Services

Company	Idea Language Services, LLC	Languages Translation Services	Latin American Translators Network (LATN)	Lionbridge
Related Services Rate	\$20.00	\$200.00 for transcription.	Please see Quote response for additional services	No additional fees charged to Cobb County School District.

Awarded items highlighted in yellow

Cobb County School District
IFB B2106, Translation and Interpretation Services

Company		Powerling, Inc.		Propio Language Services		Sign Language USA		Syncroz Language Solutions	
Terms		Net30		Net 30		Net 30		Net 30	
Item	Description	Rate Per Minute	Rate Per Hour	Rate Per Minute	Rate Per Hour	Rate Per Minute	Rate Per Hour	Rate Per Minute	Rate Per Hour
In Person Interpretation									
1	Spanish	Not Available	Not Available	N/A	N/A		\$60.00	No Bid	N/A
2	Portuguese	Not Available	Not Available	N/A	N/A		\$60.00	No Bid	N/A
3	All Other Languages	Not Available	Not Available	N/A	N/A		\$70.00	No Bid	N/A
4	Hours of Availability	Not Available	Not Available	N/A	N/A		24 Hours	No Bid	N/A
Over-the-Phone Interpretation									
1	Spanish	\$1.20	\$70.00	\$0.45	N/A	\$0.75		\$0.85	\$51.00
2	Portuguese	\$1.28	\$75.00	\$0.69	N/A	\$0.75		\$0.85	\$51.00
3	All Other Languages	\$1.35	\$80.00	\$0.69	N/A	\$0.75		\$0.85	\$51.00
4	Hours of Availability	24h/7d		24/7/365	N/A	24 hours		24/7/365	24/7/365
Video Remote Interpretation									
1	Spanish	\$1.45	\$85.00	\$0.89	N/A	\$1.00		\$1.35*	\$81.00*
2	Portuguese	\$1.45	\$85.00	\$1.29	N/A	\$1.00		\$1.35*	\$81.00*
3	All Other Languages	\$1.45	\$85.00	\$1.29 (All Other Spoken) /\$1.89 (ASL)	N/A	\$1.00		\$1.35*	\$81.00*
4	Hours of Availability	24h/7d (* only available M-F, 8am-8pm EST)	Limitation of other languages available: ASL, Albanian, Arabic, Bosnian, Bulgarian, Burmese*, Chinese, Croatian, Farsi, French, Greek, Hindi, Italian, Korean*, Japanese, Macedonian, Nepali*, Polish, Russian, Romanian, Swahili*, Turkish, Vietnamese*	24/7/365	N/A	24 hours		24/7/365	24/7/365
Item	Description	Rate Per Word		Rate Per Word		Rate Per Word		Rate Per Word	
Document Translation Services									
1	Spanish	\$0.13		\$0.10		\$0.15		No Bid	
2	Portuguese	\$0.13		\$0.18		\$0.20		No Bid	
3	All Other Languages	\$0.18		\$0.18		\$0.20		No Bid	
Additional Hourly Rate		Rate Per Hour		Rate Per Hour		Rate Per Hour		Rate Per Hour	

**Cobb County School District
IFB B2106, Translation and Interpretation Services**

Company	Powerling, Inc.	Propio Language Services	Sign Language USA	Syncroz Language Solutions
Related Services Rate	Layout/ Desktop Publishing: \$68/hour Transcribing: On request (depending on project and language pair)	\$80.00/hour		*The "All Other Languages" rate above for Video Remote Interpreting does not include ASL. The rate for ASL VRI is \$2.25 per minute. Also, the OPI and VRI rates above are for our on-demand portal and phone application. The on-demand VRI portal is not compatible using Zoom. If Zoom calls are required can be easily scheduled and are subject to a one-hour minimum charge. I.e. \$81 per hour for all languages and \$135 for scheduled ASL VRI.

Awarded items highlighted in yellow

Cobb County School District
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		Company	Translation Station	
		Terms	Net 30	
Item	Description		Rate Per Minute	Rate Per Hour
In Person Interpretation				
1	Spanish		N/A	\$55.00*
2	Portuguese		N/A	\$65.00*
3	All Other Languages		N/A	\$85.00*
4	Hours of Availability		N/A	7AM - 7PM
Over-the-Phone Interpretation				
1	Spanish		\$1.00 (on-demand)	\$50.00 (scheduled)
2	Portuguese		\$1.10 (on-demand)	\$60.00 (scheduled)
3	All Other Languages		\$1.25 (on-demand)	\$80.00 (scheduled)
4	Hours of Availability		24/7/365	7AM - 7PM
Video Remote Interpretation				
1	Spanish		\$1.75 (on-demand)	\$50.00 (scheduled)
2	Portuguese		\$2.00 (on-demand)	\$60.00 (scheduled)
3	All Other Languages		\$2.00 (on-demand)	\$80.00 (scheduled)
4	Hours of Availability		Sp: 24/7/365; Port. and Other: 8AM - 10PM EST	7AM - 7PM
Item	Description		Rate Per Word	
Document Translation Services				
1	Spanish		\$0.12 per word (\$80.00 minimum)	
2	Portuguese		\$0.18 per word (\$80.00 minimum)	
3	All Other Languages		\$0.25 per word (\$80.00 minimum)	
Additional Hourly Rate			Rate Per Hour	

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Company	Translation Station
Related Services Rate	Note: Hourly rates above have a 2-hour minimum

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