



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

January 24, 2022

Ms. Melissa Meyer
Barbier International, Inc.
10260 SW Greenburg Road, Suite 476
Portland, OR 97223

Dear Ms. Meyer:

This is to advise you that the award to your company for **IFB B2106, Translation and Interpretation Services** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **February 1, 2022 through January 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Melanie Timmerman at 770-426-3415 or melanie.timmerman@cobbk12.org**. The **ESOL** contact is **Elizabeth Webb at 770-426-3410**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

mat

cc: Accounts Payable
Elizabeth Webb
Amy Perkins
Thomas Marshall
Debbie Stinchcomb

BOARD OF EDUCATION

David Chastain, *Chair* • David Banks, *Vice Chair*
Randy Scamihorn • Jaha Howard • Leroy Tre' Hutchins • Charisse Davis • Brad Wheeler

SUPERINTENDENT

Chris Ragsdale

Renewal Award Letter, Page 2
 IFB B2106, Translation and Interpretation Services
 Barbier International, Inc. (Vendor-PO Mailing #104093)
 Vendor Phone Number: 503-430-7710, Ext 1011
 Vendor Email: melissa@barbierinc.com / accounting@barbierinc.com

ITEM #	DESCRIPTION	COST	
		RATE PER MINUTE	RATE PER HOUR
Over-the-Phone Interpretation – Hours of Availability: 24 Hours			
1	Spanish	\$0.65	\$39.00
2	Portuguese	\$0.99	\$59.40
3	All Other Languages	\$0.99	\$59.40
Video Remote Interpretation – Hours of Availability: Pre-Scheduled			
1	Spanish	\$0.65	\$39.00
2	Portuguese	\$1.25	\$70.00
3	All Other Languages	\$1.50	\$90.00
Document Translation		Rate Per Word	
1	Spanish	\$0.10	
2	Portuguese	\$0.12	
3	All Other Languages	\$0.18	
Additional Related Items		Fee Structure	
Fee structure for additional, related services that may be needed during the award period.		Desktop Publishing Spanish...\$40/Hour Desktop Publishing Portuguese ...\$50/Hour Desktop Publishing All Other Languages...\$60/Hour	



COBB COUNTY SCHOOL DISTRICT

One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

January 24, 2022

Mr. Jose Alfredo Herrera
Beacon Link, LLC
1755 North Brown Road, Suite 200
Lawrenceville, GA 30043

Dear Mr. Herrera:

This is to advise you that the award to your company for **IFB B2106, Translation and Interpretation Services** as shown on the attached page has been renewed with an approved price change highlighted in yellow.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **February 1, 2022 through January 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Melanie Timmerman at 770-426-3415 or melanie.timmerman@cobbk12.org**. The **ESOL** contact is **Elizabeth Webb at 770-426-3410**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

mat

cc: Accounts Payable
Elizabeth Webb
Amy Perkins
Thomas Marshall
Debbie Stinchcomb

BOARD OF EDUCATION

David Chastain, *Chair* • David Banks, *Vice Chair*
Randy Scamihorn • Jaha Howard • Leroy Tre' Hutchins • Charisse Davis • Brad Wheeler

SUPERINTENDENT

Chris Ragsdale

Renewal Award Letter, Page 2

IFB B2106, Translation and Interpretation Services

Beacon Link LLC (Vendor-PO Mailing #104094)

Vendor Phone Number: 470-315-4949, Ext 301

Vendor Email: aherrera@beacon-link.com / info@beacon-link.com

		COST	
ITEM #	DESCRIPTION	RATE PER MINUTE	RATE PER HOUR
In-Person Interpretation – Hours of Availability: 24/7/365			
1	Spanish		\$55.00 (2 Hour minimum)
2	Portuguese		\$100.00
3	All Other Languages		\$100.00
Over-the-Phone Interpretation – Hours of Availability: 24/7/365			
1	Spanish	\$0.99	\$75.00
2	Portuguese	\$1.75	\$100.00
3	All Other Languages	\$1.75	\$100.00
Video Remote Interpretation - Hours of Availability: 24/7/365			
1	Spanish	\$1.25	\$55.00
2	Portuguese	\$1.75	\$100.00
3	All Other Languages	\$1.75	\$100.00
Document Translation		Rate Per Word	
1	Spanish	\$0.12	
2	Portuguese	\$0.22	
3	All Other Languages	\$0.22	



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

January 24, 2022

Mr. Matthew Sullivan
Fox Case Management PC
dba Fox Translation Services
1152 Mae Street, Suite 122
Hummelstown, PA 17036

Dear Mr. Sullivan:

This is to advise you that the award to your company for **IFB B2106, Translation and Interpretation Services** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **February 1, 2022 through January 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Melanie Timmerman at 770-426-3415 or melanie.timmerman@cobbk12.org**. The ESOL contact is **Elizabeth Webb at 770-426-3410**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

mat

cc: Accounts Payable
Elizabeth Webb
Thomas Marshall
Debbie Stinchcomb

BOARD OF EDUCATION

David Chastain, *Chair* • David Banks, *Vice Chair*
Randy Scamihorn • Jaha Howard • Leroy Tre' Hutchins • Charisse Davis • Brad Wheeler

SUPERINTENDENT

Chris Ragsdale

Renewal Award Letter, Page 2
 IFB B2106, Translation and Interpretation Services
 Fox Case Management, PC dba Fox Translation Services
 Vendor-PO Mailing #104095
 Vendor Phone Number: 301-363-5080
 Vendor Email: matthew@foxtranslation.com

		COST	
ITEM #	DESCRIPTION	RATE PER MINUTE	RATE PER HOUR
Document Translation		Rate Per Word	
1	Spanish		\$0.09
2	Portuguese		\$0.13
3	All Other Languages		\$0.13
Fee structure for additional, related services that may be needed during the award period.		Multilingual Desk Top Publishing and Formatting is offered at the rate of \$45.00 Per Hour.	



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

January 24, 2022

Ms. Cynthia Ericson
Latin American Translators Network (LATN), Inc.
845 Spring St., NW
Suite C
Atlanta, GA 30308

Dear Ms. Ericson:

This is to advise you that the award to your company for **IFB B2106, Translation and Interpretation Services** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **February 1, 2022 through January 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Melanie Timmerman at 770-426-3415 or melanie.timmerman@cobbk12.org**. The **ESOL** contact is **Elizabeth Webb at 770-426-3410**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

mat

cc: Accounts Payable
Elizabeth Webb
Thomas Marshall
Debbie Stinchcomb

BOARD OF EDUCATION

David Chastain, *Chair* • David Banks, *Vice Chair*
Randy Scamihorn • Jaha Howard • Leroy Tre' Hutchins • Charisse Davis • Brad Wheeler

SUPERINTENDENT

Chris Ragsdale

Renewal Award Letter, Page 2
 B2106, Translation and Interpretation Services
 Latin American Translators Network (LATN), Inc.
 Vendor-PO Mailing #102447
 Vendor Phone Number: 404-634-2635
 Vendor Email: proposals@latn.com / latn@latn.com

ITEM #	DESCRIPTION	COST	
		RATE PER MINUTE *15 Minute Minimum	RATE PER HOUR *2 Hour Minimum
In-Person Interpretation – Hours of Availability: 24/7/365			
1	Spanish		*\$46.00
2	Portuguese		*\$67.00
3	All Other Languages		*\$76.00
Over-the-Phone Interpretation – Hours of Availability: 24/7/365			
1	Spanish	*\$0.70	
2	Portuguese	*\$0.85	
3	All Other Languages	*\$0.85	
Video Remote Interpretation - Hours of Availability: 24/7/365			
1	Spanish	*\$1.25	
2	Portuguese	*\$1.50	
3	All Other Languages	*\$1.50	
Document Translation		Rate Per Word *300 Word Minimum	
1	Spanish	*\$0.14	
2	Portuguese	*\$0.24	
3	All Other Languages	*\$0.25	



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

January 24, 2022

Mr. John Drugan
Lionbridge Technologies, LLC
1050 Winter Street, Suite 2300
Waltham, MA 02451

Dear Mr. Drugan:

This is to advise you that the award to your company for **IFB B2106, Translation and Interpretation Services** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **February 1, 2022 through January 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Melanie Timmerman at 770-426-3415 or melanie.timmerman@cobbk12.org**. The **ESOL** contact is **Elizabeth Webb at 770-426-3410**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

mat

cc: Accounts Payable
Elizabeth Webb
Thomas Marshall
Debbie Stinchcomb

BOARD OF EDUCATION

David Chastain, *Chair* • David Banks, *Vice Chair*
Randy Scamihorn • Jaha Howard • Leroy Tre' Hutchins • Charisse Davis • Brad Wheeler

SUPERINTENDENT

Chris Ragsdale

Renewal Award Letter, Page 2
 B2106, Translation and Interpretation Services
 Lionbridge Technologies, LLC
 Vendor-PO Mailing #104102
 Vendor Phone: 781-801-2929
 Vendor Email: John.Drugan@Lionbridge.com

ITEM #	DESCRIPTION	COST	
		RATE PER MINUTE	RATE PER HOUR
Over-the-Phone Interpretation – Hours of Availability: 24/7/365			
1	Spanish	*\$0.45	
2	Portuguese	*\$0.55	
3	All Other Languages	*\$0.89	
Note:	*Charges after connection with Interpreter		



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

January 24, 2022

Mr. Sebastien Chochois
Powerling Inc.
One Broadway – 14th Floor
Cambridge, MA 02142

Dear Mr. Chochois:

This is to advise you that the award to your company for **IFB B2106, Translation and Interpretation Services** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **February 1, 2022 through January 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Melanie Timmerman at 770-426-3415 or melanie.timmerman@cobbk12.org**. The **ESOL** contact is **Elizabeth Webb at 770-426-3410**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

mat

cc: Accounts Payable
Elizabeth Webb
Thomas Marshall
Debbie Stinchcomb

BOARD OF EDUCATION

David Chastain, *Chair* • David Banks, *Vice Chair*
Randy Scamihorn • Jaha Howard • Leroy Tre' Hutchins • Charisse Davis • Brad Wheeler

SUPERINTENDENT

Chris Ragsdale

Renewal Award Letter, Page 2
 B2106, Translation and Interpretation Services
 Powerling Inc.
 Vendor-PO Mailing #104103
 Vendor Phone: 301-905-2583
 Vendor Email: s.chochois@powerling.com / finance-us@powerling.com

ITEM #	DESCRIPTION	COST	
		RATE PER MINUTE	RATE PER HOUR
Over-the-Phone Interpretation – Hours of Availability: 24/7			
1	Spanish	\$1.20	\$70.00
2	Portuguese	\$1.28	\$75.00
3	All Other Languages	\$1.35	\$80.00
Video Remote Interpretation – Hours of Availability: M-F 8:00 AM – 8:00 PM EST			
1	Spanish	\$1.45	\$85.00
2	Portuguese	\$1.45	\$85.00
3	All Other Languages	\$1.45	\$85.00
Document Translation		Rate Per Word	
1	Spanish	\$0.13	
2	Portuguese	\$0.13	
3	All Other Languages	\$0.18	
Additional Related Items		Fee Structure	
Fee structure for additional, related services that may be needed during the award period.		Layout/Desktop Publishing: \$68/Hour Transcribing on Request: Depending on Project and Language Pair	



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

January 24, 2022

Mr. Marco Assis
Propio LS, LLC
10801 Mastin Street, Suite #580
Overland Park, KS 66210

Dear Mr. Assis:

This is to advise you that the award to your company for **IFB B2106, Translation and Interpretation Services** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **February 1, 2022 through January 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Melanie Timmerman at 770-426-3415 or melanie.timmerman@cobbk12.org**. The **ESOL** contact is **Elizabeth Webb at 770-426-3410**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

mat

cc: Accounts Payable
Elizabeth Webb
Thomas Marshall
Debbie Stinchcomb

BOARD OF EDUCATION

David Chastain, *Chair* • David Banks, *Vice Chair*
Randy Scamihorn • Jaha Howard • Leroy Tre' Hutchins • Charisse Davis • Brad Wheeler

SUPERINTENDENT

Chris Ragsdale

Renewal Award Letter, Page 2
 B2106, Translation and Interpretation Services
 Propio LS, LLC
 Vendor-PO Mailing #104110
 Vendor Phone: 913-381-3143
 Vendor Email: marco@propio-ls.com / payments@propio-ls.com

ITEM #	DESCRIPTION	COST	
		RATE PER MINUTE	RATE PER HOUR
Over-the-Phone Interpretation – Hours of Availability: 24/7/365			
1	Spanish	\$0.45	
2	Portuguese	\$0.69	
3	All Other Languages	\$0.69	
Video Remote Interpretation – Hours of Availability: 24/7/365			
1	Spanish	\$0.89	
2	Portuguese	\$1.29	
3	All Other Languages	\$1.29 (All Other Spoken/\$1.89 ASL)	
Document Translation		Rate Per Word	
1	Spanish	\$0.10	
2	Portuguese	\$0.18	
3	All Other Languages	\$0.18	
Additional Related Items		Fee Structure	
Fee structure for additional, related services that may be needed during the award period.		\$80.00/Hour	



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

January 24, 2022

Mr. Jeff Ingram
Sign Language USA Inc.
PO Box 1246
McLean, VA 22101

Dear Mr. Ingram:

This is to advise you that the award to your company for **IFB B2106, Translation and Interpretation Services** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **February 1, 2022 through January 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Melanie Timmerman at 770-426-3415 or melanie.timmerman@cobbk12.org**. The **ESOL** contact is **Elizabeth Webb at 770-426-3410**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

mat

cc: Accounts Payable
Elizabeth Webb
Thomas Marshall
Debbie Stinchcomb

BOARD OF EDUCATION

David Chastain, *Chair* • David Banks, *Vice Chair*
Randy Scamihorn • Jaha Howard • Leroy Tre' Hutchins • Charisse Davis • Brad Wheeler

SUPERINTENDENT

Chris Ragsdale

Renewal Award Letter, Page 2
 B2106, Translation and Interpretation Services
 Sign Language USA Inc.
 Vendor-PO Mailing #104104
 Vendor Phone: 703-628-5472
 Vendor Email: Jeff@signlanguageUSA.com

ITEM #	DESCRIPTION	COST	
		RATE PER MINUTE	RATE PER HOUR
Over-the-Phone Interpretation – Hours of Availability: 24 Hours			
1	Spanish	\$0.75	
2	Portuguese	\$0.75	
3	All Other Languages	\$0.75	
Video Remote Interpretation – Hours of Availability: 24 Hours			
1	Spanish	\$1.00	
2	Portuguese	\$1.00	
3	All Other Languages	\$1.00	
Document Translation		Rate Per Word	
1	Spanish	\$0.15	
2	Portuguese	\$0.20	
3	All Other Languages	\$0.20	
Additional Related Items		Fee Structure	
Fee structure for additional, related services that may be needed during the award period.		Interpreters for group online meetings, presentations, workshops, etc. such as through Zoom charged at in person rates.	



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

January 24, 2022

Dr. Tricia Reagan
Richmond Translator LLC
dba Syncroz Language Solutions
PO Box 562
Ashland, VA 23005

Dear Dr. Reagan:

This is to advise you that the award to your company for **IFB B2106, Translation and Interpretation Services** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **February 1, 2022 through January 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Melanie Timmerman at 770-426-3415 or melanie.timmerman@cobbk12.org**. The **ESOL** contact is **Elizabeth Webb at 770-426-3410**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

mat

cc: Accounts Payable
Elizabeth Webb
Thomas Marshall
Debbie Stinchcomb

BOARD OF EDUCATION

David Chastain, *Chair* • David Banks, *Vice Chair*
Randy Scamihorn • Jaha Howard • Leroy Tre' Hutchins • Charisse Davis • Brad Wheeler

SUPERINTENDENT

Chris Ragsdale

Renewal Award Letter, Page 2
 B2106, Translation and Interpretation Services
 Richmond Translator LLC
 dba Syncroz Language Solutions
 Vendor-PO Mailing #104105
 Vendor Phone: 804-218-3084
 Vendor Email: tricia@syncroz.com

ITEM #	DESCRIPTION	COST	
		RATE PER MINUTE	RATE PER HOUR
Over-the-Phone Interpretation – Hours of Availability: 24/7/365			
1	Spanish	\$0.85	\$51.00
2	Portuguese	\$0.85	\$51.00
3	All Other Languages	\$0.85	\$51.00
Video Remote Interpretation – Hours of Availability: 24/7/365			
1	Spanish	\$1.35	\$81.00
2	Portuguese	\$1.35	\$81.00
3	All Other Languages	\$1.35	\$81.00
Additional Related Items		Fee Structure	
Fee structure for additional, related services that may be needed during the award period.		OPI and VRI rates above are for on-demand portal and phone application. The on-demand VRI portal is not compatible using Zoom. If Zoom calls are required, can be easily scheduled and are subject to a one-hour minimum charge. i.e., \$81 per hour for all languages and \$135 for scheduled ASL VRI.	



One Team, One Goal: Student Success

514 Glover Street
Marietta, GA 30060
Telephone: (770) 426-3300
www.cobbk12.org

January 24, 2022

Ms. Lindsey Cambardella
Translation Station, Inc.
3460 Chamblee Dunwoody Way
Atlanta, GA 30341

Dear Ms. Cambardella:

This is to advise you that the award to your company for **IFB B2106, Translation and Interpretation Services** as shown on the attached page has been renewed.

The renewed award is in accordance with the terms and conditions of the Invitation for Bid and with your pricing remaining firm from **February 1, 2022 through January 31, 2023** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact **Melanie Timmerman at 770-426-3415 or melanie.timmerman@cobbk12.org**. The **ESOL** contact is **Elizabeth Webb at 770-426-3410**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP
Director of Procurement Services

mat

cc: Accounts Payable
Elizabeth Webb
Thomas Marshall
Debbie Stinchcomb

BOARD OF EDUCATION

David Chastain, *Chair* • David Banks, *Vice Chair*
Randy Scamihorn • Jaha Howard • Leroy Tre' Hutchins • Charisse Davis • Brad Wheeler

SUPERINTENDENT

Chris Ragsdale

Renewal Award Letter, Page 2
 B2106, Translation and Interpretation Services
 Translation Station, Inc.
 Vendor-PO Mailing #102446
 Vendor Phone: 770-234-9387, Ext 309
 Vendor Email: lindsey@translationstation.com

ITEM #	DESCRIPTION	COST	
		RATE PER MINUTE ON DEMAND	RATE PER HOUR SCHEDULED
In-Person Interpretation – Hours of Availability: 7:00 AM – 7:00 PM EST			
1	Spanish		*\$55.00
2	Portuguese		*\$65.00
3	All Other Languages		*\$85.00
Over-the-Phone Interpretation – Hours of Availability: On Demand 24/7/365 Scheduled 7:00 AM-7:00 PM EST			
1	Spanish	\$1.00	*\$50.00
2	Portuguese	\$1.10	*\$60.00
3	All Other Languages	\$1.25	*\$80.00
Video Remote Interpretation - Hours of Availability: Spanish 24/7/365 All Others 8:00 AM – 10:00 PM EST			
1	Spanish	\$1.75	*\$50.00
2	Portuguese	\$2.00	*\$60.00
3	All Other Languages	\$2.00	*\$80.00
Document Translation		Rate Per Word \$80.00 Minimum	
1	Spanish	\$0.12	
2	Portuguese	\$0.18	
3	All Other Languages	\$0.25	
Note:	*Two (2) Hour Minimum		