



*One Team, One Goal: Student Success*

514 Glover Street  
Marietta, GA 30060  
Telephone: (770) 426-3300  
[www.cobbk12.org](http://www.cobbk12.org)

**“Revised Award”**

November 19, 2021

Mr. Wesley Dickinson  
HD Excavations & Utilities LLC  
516 Cole Creek Road  
Dallas, GA 30157

Dear Mr. Dickinson:

This is to advise you that the award to your company for **RFP P1322, Underground Utility Repair Services** as shown on the attached page has been revised. Changes are highlighted in yellow.

This revised award is in accordance with the terms and conditions of the Request for Proposal and with your pricing remaining firm **through October 31, 2022** with an option to renew. Your prompt payment discount of 2%, 10 net 30 days will be considered for accounting purposes. This award letter is not an official order.

If you have any questions about this award, please contact Daphne Farley at **770-590-4526** or [daphne.farley@cobbk12.org](mailto:daphne.farley@cobbk12.org). The **Maintenance Department** contact is **Robert Brannen** at **770-590-4526**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

df

cc: Accounts Payable  
Robert Brannen  
Thomas Marshall  
Debbie Stinchcomb  
Mary Waymire

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**BOARD OF EDUCATION**

Randy Scamihorn, *Chair* • David Banks, *Vice Chair*  
Jaha Howard • Leroy Tre' Hutchins • David Chastain • Charisse Davis • Brad Wheeler

**SUPERINTENDENT**

Chris Ragsdale

Revised Award Letter, Page 2  
RFP P1322, Underground Utility Repair Services  
HD Excavations & Utilities LLC (Vendor-PO Mailing #104016)  
Phone Number: 404-852-6817  
Email Address: [wesley@hd-excavations.com](mailto:wesley@hd-excavations.com)

GENERAL LABOR			
Item #	Description	Rate Per Hour/Person	Rate Per Hour/Person w/2% discount
1	Project Manager - Straight Time	\$100.00	\$98.00
2	Project Manager- Weekend and Overtime	\$100.00	\$98.00
3	Site Supervisor - Straight Time	\$100.00	\$98.00
4	Site Supervisor - Weekend and Overtime	\$100.00	\$98.00
5	Skilled Labor - Straight Time	\$70.00	\$69.00
6	Skilled Labor - Weekend and Overtime	\$100.00	\$98.00
7	General Labor - Straight Time	\$60.00	\$59.00
8	General Labor - Weekend and Overtime	\$95.00	\$93.00
9	Concrete/Cement Finisher - Straight Time	\$70.00	\$69.00
10	Concrete/Cement Finisher - Weekend and Overtime	\$100.00	\$98.00
11	Landscaper - Straight Time	\$60.00	\$59.00
12	Landscaper - Overtime and Weekend	\$90.00	\$88.00
13	Welder - Straight Time	\$70.00	\$69.00
14	Welder - Weekend and Overtime	\$100.00	\$98.00
15	Equipment Operator - Straight Time	\$65.00	\$64.00
16	Equipment Operator - Weekend and Overtime	\$95.00	\$93.00
MATERIALS		PERCENTAGE MARKUP	
Per Section 6.0 of the Special Terms and Conditions, cost plus percentage markup for all materials.		10%	
ADDITIONAL SERVICES		PERCENTAGE MARKUP	
Per Section 16.8 of the Special Terms and Conditions, cost plus percentage markup for additional services not identified.		10%	



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November 18, 2021

Mr. Miller Davis  
K.M. Davis Contracting Co., Inc.  
3259 Austell Road  
Marietta, GA 30008

Dear Mr. Davis:

This is to advise you that your company has been awarded the following items from Cobb County School District **RFP P1322, Underground Utility Repair Services** as shown on the attached page.

This award is in accordance with the terms and conditions of the Request for Proposal and with your pricing remaining firm from **November 18, 2021 through October 31, 2022** with an option to renew. This award letter is not an official order.

If you have any questions about this award, please contact Daphne Farley at **770-590-4526** or [daphne.farley@cobbk12.org](mailto:daphne.farley@cobbk12.org). The **Maintenance Department** contact is **Robert Brannen at 770-590-4526**. We appreciate your interest and participation in the CCSD solicitation process.

Sincerely,

A handwritten signature in blue ink that reads 'Barbara Bates'.

Barbara Bates, CPPB, NIGP-CPP  
Director of Procurement Services

df

cc: Accounts Payable  
Robert Brannen  
Thomas Marshall  
Debbie Stinchcomb  
Marry Waymire

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**SUPERINTENDENT**

Chris Ragsdale

**Award Letter, Page 2**

**RFP P1322, Underground Utility Repair Services**

**K.M. Davis Contracting Co., Inc. (Vendor-PO Mailing #100995)**

**Phone Number: 770-434-0095**

**Email Address: kmdcc@bellsouth.net**

<b>GENERAL LABOR</b>		
<b>Item #</b>	<b>Description</b>	<b>Rate Per Hour/Person</b>
1	Project Manager - Straight Time	\$110.00
2	Project Manager- Weekend and Overtime	\$125.00
3	Site Supervisor - Straight Time	\$98.00
4	Site Supervisor - Weekend and Overtime	\$113.00
5	Skilled Labor - Straight Time	\$58.00
6	Skilled Labor - Weekend and Overtime	\$73.00
7	General Labor - Straight Time	\$50.00
8	General Labor - Weekend and Overtime	\$65.00
9	Concrete/Cement Finisher - Straight Time	\$60.00
10	Concrete/Cement Finisher - Weekend and Overtime	\$75.00
11	Landscaper - Straight Time	\$58.00
12	Landscaper - Overtime and Weekend	\$73.00
13	Welder - Straight Time	\$150.00
14	Welder - Weekend and Overtime	\$198.00
15	Equipment Operator - Straight Time	\$92.00
16	Equipment Operator - Weekend and Overtime	\$107.00
<b>MATERIALS</b>		<b>PERCENTAGE MARKUP</b>
Per Section 6.0 of the Special Terms and Conditions, cost plus percentage markup for all materials.		20%
<b>ADDITIONAL SERVICES</b>		<b>PERCENTAGE MARKUP</b>
Per Section 16.8 of the Special Terms and Conditions, cost plus percentage markup for additional services not identified.		30%