

**Cobb County School District  
RFP P5022, Visitor and Volunteer Management System**

|                       |   | <b>Vendor</b>          | <b>Certified Technical Experts, Inc.</b> | <b>Eyemetric Security System, LLC</b> | <b>Ident-A-Kid Services of America, Inc.</b> | <b>Merit International Inc.</b> | <b>Navigate360</b> | <b>Omicron Technology Solutions</b> | <b>Raptor Technologies, LLC</b> |
|-----------------------|---|------------------------|--|---------------------------------------|--|---------------------------------|--------------------|-------------------------------------|---------------------------------|
| <b>Item #</b>         | <b>Evaluation Criteria</b>                        | <b>Possible Points</b> | <b>Points</b>                            | <b>Points</b>                         | <b>Points</b>                                | <b>Points</b>                   | <b>Points</b>      | <b>Points</b>                       | <b>Points</b>                   |
| 1                     | Company Information/Experience (Section 6.1)      | <b>40</b>              | 16                                       | 15                                    | 40   | 16                              | 15                 | 30                                  | 40                              |
| 2                     | System Technical Capabilities (Section 6.2)       | <b>160</b>             | 80                                       | 140                                   | 155  | 55                              | 137                | 70                                  | 130                             |
| 3                     | Project Approach and Implementation (Section 6.3) | <b>30</b>              | 6  | 28                                    | 30   | 30                              | 30                 | 20                                  | 30                              |
| 4                     | Training (Section 6.4)                            | <b>30</b>              | 4  | 23                                    | 30   | 30                              | 30                 | 22                                  | 22                              |
| 5                     | Organization and Completeness of Proposal         | <b>10</b>              | 5  | 10                                    | 10   | 6                               | 10                 | 2                                   | 6                               |
| <b>Non-Cost Total</b> |   | <b>270</b>             | 111                                      | 216                                   | 265  | 137                             | 222                | 144                                 | 228                             |
| 6                     | Demo  | <b>40</b>              | *  | 39                                    | 39   | *                               | 10                 | *                                   | 39                              |
| 7                     | Cost  | <b>80</b>              | *  | 33.79                                 | 26.46  | *                               | 80.00              | *                                   | 18.20                           |
| <b>Total Points</b>   |   | <b>390</b>             | <b>111.00</b>                            | <b>288.79</b>                         | <b>330.46</b>                                | <b>141.00</b>                   | <b>312.00</b>      | <b>144.00</b>                       | <b>285.20</b>                   |

The non-cost portion of proposals (total of items 1 – 5) can receive a maximum of **270** points out of **390** points possible. Only non-cost proposals that receive **189 points** (70% of total non-cost score) or more will have the accompanying cost evaluated.

\* Did not meet competitive range

Recommended awarded vendor outlined in bold and highlighted

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|                       |   | <b>Vendor</b>              | <b>RJ Young<br/>Company, LLC</b> | <b>SafeVisitor<br/>Solutions</b> | <b>Visitu, LLC</b> |
|-----------------------|---|----------------------------|----------------------------------|----------------------------------|--------------------|
| <b>Item #</b>         | <b>Evaluation Criteria</b>                        | <b>Possible<br/>Points</b> |                                  |                                  |                    |
| 1                     | Company Information/Experience (Section 6.1)      | <b>40</b>                  | 23                               | 29                               | 13                 |
| 2                     | System Technical Capabilities (Section 6.2)       | <b>160</b>                 | 85                               | 100                              | 137                |
| 3                     | Project Approach and Implementation (Section 6.3) | <b>30</b>                  | 0                                | 20                               | 30                 |
| 4                     | Training (Section 6.4)                            | <b>30</b>                  | 4                                | 10                               | 30                 |
| 5                     | Organization and Completeness of Proposal         | <b>10</b>                  | 2                                | 5                                | 10                 |
| <b>Non-Cost Total</b> |   | <b>270</b>                 | 114                              | 164                              | 220                |
| 6                     | Demo  | <b>40</b>                  | *                                | *                                | 13                 |
| 7                     | Cost  | <b>80</b>                  | *                                | *                                | 26.19              |
| <b>Total Points</b>   |   | <b>390</b>                 | <b>114.00</b>                    | <b>164.00</b>                    | <b>259.19</b>      |

The non-cost portion of proposals (total of items 1 – 5) can receive a maximum of **270** accompanying cost evaluated.

**\* Did not meet competitive range**

**Recommended awarded vendor outlined in bold and highlighted**