

**Cobb County School District
IFB B2101, Window Cleaning Services**

Vendor		Dependable Window Cleaning	International Commerical Services, Inc. (ICS, Inc.)	Jetstar Group LLC	Tribond, LLC
Terms		Net 30	Net 30	Net 30	Net 30
Item #	Window Cleaning Services 1-2 Story Buildings	Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate
1	Worker, Cleaning Interior- Straight Time	\$50.00	\$25.00	\$25.00	\$30.60
2	Worker, Cleaning Interior- Overtime and Weekend	\$50.00	\$37.50	\$37.50	\$40.60
3	Worker, Cleaning Exterior- Straight Time	\$50.00	\$30.00	\$25.00	\$35.60
4	Worker, Cleaning Exterior- Overtime and Weekend	\$50.00	\$45.00	\$37.50	\$50.60
5	Worker, Skylight Cleaning - Straight Time	\$50.00	\$35.00	\$25.00	\$55.25
6	Worker, Skylight Cleaning - Overtime and Weekend	\$50.00	\$52.50	\$37.50	\$69.22
7	Site Supervisor	\$50.00	\$27.50	\$28.00	\$101.25
Window Cleaning Services 3-4 Story Buildings		Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate
8	Worker, Cleaning Interior- Straight Time	\$50.00	\$25.00	\$25.00	\$52.85
9	Worker, Cleaning Interior- Overtime and Weekend	\$50.00	\$37.50	\$37.50	\$69.25
10	Worker, Cleaning Exterior- Straight Time	\$50.00	\$40.00	\$25.00	\$59.75
11	Worker, Cleaning Exterior- Overtime and Weekend	\$50.00	\$60.00	\$37.50	\$72.35
12	Worker, Skylight Cleaning - Straight Time	\$50.00	\$40.00	\$25.00	\$94.25
13	Worker, Skylight Cleaning - Overtime and Weekend	\$50.00	\$60.00	\$37.50	\$102.65
14	Site Supervisor	\$50.00	\$27.50	\$28.00	\$135.25
Window Cleaning Services 5 Story Buildings and up		Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate
15	Worker, Cleaning Interior- Straight Time	\$50.00	\$25.00	\$35.00	\$105.15
16	Worker, Cleaning Interior- Overtime and Weekend	\$50.00	\$37.50	\$52.50	\$125.15
17	Worker, Cleaning Exterior- Straight Time	\$50.00	\$40.00	\$35.00	\$125.18
18	Worker, Cleaning Exterior- Overtime and Weekend	\$50.00	\$60.00	\$52.50	\$155.18
19	Worker, Skylight Cleaning - Straight Time	\$50.00	\$40.00	\$35.00	\$125.15
20	Worker, Skylight Cleaning - Overtime and Weekend	\$50.00	\$60.00	\$52.50	\$148.15
21	Site Supervisor	\$50.00	\$27.50	\$40.00	\$175.25

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Additional Items				
Per Section 7.8, Provide a fee structure for additional, related items that may be purchased during the award period. Vendors are to identify the pricing source and the associated fee structure in the space provided. Some example responses are: X% discount below MSRP; X% discount below published catalog pricing; Cost plus X% mark-up.			Lifts cost is \$700 per day when used	
Additional Services				
Per Section 7.9, Provide a fee structure for additional, related services that may be needed during the award period. Vendors are to provide an hourly rate in the space provided on the Bid Form. If awarded the contract, this fee would then apply to service needs that may be identified at a later date. If there are different rates, please provide any/all rate information.			staff used will be 2-6/7 men as needed	horizontal pressure washing (sidewalks, curbs, etc) \$37.50 per hour; vertical pressure washing (sides of buildings) - 1-2 Story Building \$35.60 per hour + supervisor @ \$101.25 per hour; vertical pressure washing (sides of buildings) - 3-4 Story Building \$59.75 per hour + supervisor @ \$135.25 per hour; vertical pressure washing (sides of buildings) - 5 Story and up Building \$125.18 per hour + supervisor @ \$175.25 per hour

Awarded vendors are outlined in bold

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Scenario 1

Vendor			Dependable Window Cleaning		ICS, Inc.		Jetstar Group LLC		Tribond, LLC	
ITEM	DESCRIPTION	Hourly Time	Hourly Rate	Extended Cost	Hourly Rate	Extended Cost	Hourly Rate	Extended Cost	Hourly Rate	Extended Cost
1	Worker - clean interior windows on 2 story building (straight time)	4	\$50.00	\$200.00	\$25.00	\$100.00	\$25.00	\$100.00	\$30.60	\$122.40
2	Worker - clean exterior windows on 2 story building (straight time)	4	\$50.00	\$200.00	\$30.00	\$120.00	\$25.00	\$100.00	\$35.60	\$142.40
3	Worker - skylight cleaning (straight time)	4	\$50.00	\$200.00	\$35.00	\$140.00	\$25.00	\$100.00	\$55.25	\$221.00
4	Site Supervisor	4	\$50.00	\$200.00	\$27.50	\$110.00	\$28.00	\$112.00	\$101.25	\$405.00
Job Total Cost			\$800.00		\$470.00		\$412.00		\$890.80	

Scenario 2

Vendor			Dependable Window Cleaning		ICS, Inc.		Jetstar Group LLC		Tribond, LLC	
ITEM	DESCRIPTION	Hourly Time	Hourly Rate	Extended Cost	Hourly Rate	Extended Cost	Hourly Rate	Extended Cost	Hourly Rate	Extended Cost
1	Worker - clean interior windows on 4 story building (straight time)	5	\$50.00	\$250.00	\$25.00	\$125.00	\$25.00	\$125.00	\$52.85	\$264.25
2	Worker - clean exterior windows on 4 story building (straight time)	5	\$50.00	\$250.00	\$40.00	\$200.00	\$25.00	\$125.00	\$59.75	\$298.75
3	Worker - skylight cleaning (straight time)	5	\$50.00	\$250.00	\$40.00	\$200.00	\$25.00	\$125.00	\$94.25	\$471.25
4	Site Supervisor	5	\$50.00	\$250.00	\$27.50	\$137.50	\$28.00	\$140.00	\$135.25	\$676.25
Job Total Cost			\$1,000.00		\$662.50		\$515.00		\$1,710.50	

These rates reflect the 4 hour and 5 hour blocks of daily time. So, 8 hours days will double the four hour rates and over 40 hours will become overtime pay as in addendum 1